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# EXEMPT

## From Public Disclosure

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**C O N T R A C T**  
**B E T W E E N**  
**JACKSONVILLE AVIATION AUTHORITY**  
**AND**  
**TELOS IDENTITY MANAGEMENT SOLUTIONS, LLC**

**THIS CONTRACT**, is executed this 6<sup>th</sup> day of March, 2025, by and between JACKSONVILLE AVIATION AUTHORITY, a Florida public body politic and corporate whose address is 14201 Pecan Park Road, Jacksonville, Florida 32218 (JAA or AUTHORITY), and TELOS IDENTITY MANAGEMENT SOLUTIONS, LLC (HEREINAFTER CALLED THE “CONTRACTOR”), a limited liability company authorized to do business with the state of Florida, with its principal office located at 19886 Ashburn Road, Ashburn, Virginia 20147.

**WITNESSETH**

That for the mutual promises and covenants herein contained, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

1. JAA issued a Request for Proposal (RFP) No. 25-03-46104 in order to procure a firm licensed, qualified and interested in providing Designated Aviation Channeling (DAC) Provider Services.
2. Contractor submitted its proposal to JAA representing that it is capable of providing the necessary services as required by the RFP.
3. In reliance upon Contractor’s representations, JAA selected Contractor as the most qualified to provide the requested service.
4. JAA hereby engages Contractor to perform the services as set forth in the Scope of Services. The services shall be done strictly in accordance with this Contract, the RFP, and all addendums to the RFP (incorporated by reference) and Company’s proposal (incorporated by reference), (collectively, the “Contract Documents”), and, with respect to non-discriminatory

IN WITNESS WHEREOF, the parties hereto have duly executed this Contract, in duplicate, the day and year first above written.

Attest:

Signed by: Marilyn V. Fryar  
Signed at: 2025-03-11 15:23:17 +00:00  
Reason: Witnessing Marilyn V. Fryar

*Marilyn V. Fryar* 

Marilyn V. Fryar  
Contract Administrator

JACKSONVILLE AVIATION AUTHORITY

Signed by: Mark VanLoh  
Signed at: 2025-03-10 15:04:03 +00:00  
Reason: Witnessing Mark VanLoh

*Mark D. VanLoh* 

Mark VanLoh, CEO, or  
His Designee

(Designee's Name and Title, if applicable)

Attest:

TELOS IDENTITY MANAGEMENT SOLUTIONS, LLC

*Helen Oh*  
Signature

*Helen Oh*  
Print Name

*Corporate Counsel*  
Title

*Sharon King*  
Signature

Sharon King  
Print Name

Sr. Contracts Administrator  
Title

Approved as to form for the  
Use of the Jacksonville Aviation Authority.

Signed by: Devin Reed  
Signed at: 2025-03-10 15:03:05 +00:00  
Reason: Witnessing Devin Reed

*Devin Reed*   
Devin Reed, Chief Compliance Officer