# **Advertising Information Kit**



# Contact 904-741-2177



Please allow at least 30 days for the execution of a contract.

Materials must be received three weeks prior to advertising.

Two month minimum term on most displays. Premiums apply to terms less than one year. Seasonal rates may also apply. Two week maximum term for standee signs.





International Airport

# WHY THE FIRST COAST OF FLORIDA?





Maybe all you know about Jacksonville comes from watching the Jacksonville-hosted 2005 SuperBowl. Or maybe that Jacksonville is the 12th largest city in population in the United States (ahead of Indianapolis and San Francisco).

Look a little deeper and you will see a multitude of reasons why Jacksonville might be one of the best places to focus your company's message.

#### LOTS OF PEOPLE LIVE HERE

Metro Jacksonville incorporates seven counties and a unique mix of lifestyles and people. The Metro Jacksonville area features a population growth + 17% from 2000 to 2008, a labor force of 684,325, more than 1.3 million people, and 583,685 households.

#### **OPEN FOR BUSINESS**

Jacksonville is home to more than 80 corporate and regional headquarters, including two Fortune 500 companies (CSX and Winn-Dixie Stores) and six Fortune 1000 companies (Fidelity National Financial, Fidelity National Information Services, Landstar System, MPS Group, Lender Processing Services and PSS World Medical). Forbes ranked Jacksonville third on the Top 25 "Best Cities for Jobs" in 2007 and Metro Jacksonville has the 4th largest economy in FL (44th in US).

#### **ECONOMIC HOTSPOT**

Total value of goods and services in Jacksonville Metro area is more than \$52 million according to the Bureau of Economic Analysis. Simmons Market Research Bureau estimates consumer spending at \$24.86 billion and total retail sales at \$26.08 billion.

#### **EDUCATION**

Jacksonville is home to the University of North Florida (a state university), Jacksonville University, Florida State College of Jacksonville and several other colleges. This strong representation of higher education means a population that is highly-educated (more than 50% have some college experience) and younger (median age is 35-the youngest in Florida).

#### MILITARY

Jacksonville considers itself a proud military town with military installations such as NAS Jacksonville, Mayport Naval Station and the Florida Air National Guard. According to the Jacksonville Chamber of Commerce, more than 3000 military personnel exit or retire from the services annually, and 80% remain in Jacksonville.

#### **TRANSPORTATION**

Jacksonville's multimodal design is a huge asset to the city. As the westernmost city on the Eastern US coast, Jacksonville provides strategic distribution points via four airports, three interstate highways, three rail lines and two deep water ports.

#### **SPORTS**

Jacksonville hosted the 2005 SuperBowl and is home to the NFL team, Jacksonville Jaguars. Jacksonville and surrounding areas are the hot spot for several sporting events, including the Florida-Georgia college football game, The Gator Bowl, minor league baseball Jacksonville Suns and The Players at TPC Sawgrass.

So the question really becomes.....

# WHY NOT THE 1ST COAST?

# WHY JACKSONVILLE INT'L AIRPORT?

#### CondoOutlet

Phone Call Origin: Airport: 29% Mall: 20% Website/Email: 18% Fliers/Brochures: 12% TV: 7% Postcard: 4% Rack cards: 2% Radio: 2%

# Zappos 2

Year-long Intercept Survey Results: Ad Recall +208%General Ad Awareness +48% Claimed Purchases +83%

#### **EFFECTIVE MEDIUM**

Jacksonville International Airport advertising can generate incredible reach for your message with more than 14 million annual passengers and visitors flowing through annually.

Two recent advertisers have recently utilized tools such as on-site intercept surveys and unique phones numbers on ad materials to measure the effectiveness of their JAX Advertising experience. The impressive results (at left) show that JAX Advertising delivers action-oriented consumers to your product/service.

#### **ELITE TARGET AUDIENCE**

Take a look at the demographics data on page 4-it will give you a quick snapshot of who you can reach when showcasing your message with JAX Advertising. The typical JAX passenger originating from Jacksonville: A married 44-year-old female with some college education; a white-collar worker, either in sales/office or a professional occupation full-time; household income is \$87,000 with no child in the home; owns her own home valued at \$200,000 or more.

#### **COST EFFECTIVE**

Because of the significant reach you get with JAX Advertising, we feature some of the lowest costs per thousand compared to other Jacksonville media. We also offer discounts for long-term contracts or bulk contracts. Let us customize a proposal for you today!

#### MEET YOUR ADVERTISING NEEDS

JAX Advertising offers such a wide variety of types of displays (more than 15!), price points (starting at \$150/month!) and term lengths (as short as a week!), that we are sure to meet your advertising needs.

#### STRONG CUSTOMER SERVICE

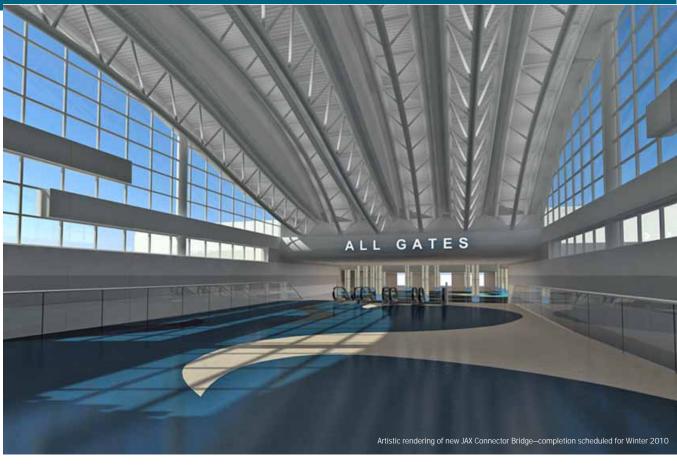
JAX Advertising is completely run by the Jacksonville Aviation Authority, which owns and operates JAX Airport. Therefore, we have on-site representation that provides guick turnaround and focuses on one airport system. You know with JAX Advertising, your campaign will not get lost in the shuffle.

#### **FLEXIBILITY**

Because JAX Advertising is not an oversized corporation dealing with several venues, we can provide you a flexibility in your advertising campaign. We do not have any restrictions on the term of your contract- you can sign up for 1 week or 10 years! We also never charge for creative change out-feel free to make changes monthly, guarterly or yearly! JAX Advertising also is open to new ideas—so if you have a creative idea-let's talk!

#### ELITE CLIENTS WITH LOW TURNOVER

Many of our clients have been showcasing their business in the JAX Airport for several years, including Atlantic Infiniti (10 years), The PLAYERS (6 years), and Eagle Landing (5 years). This longevity is impressive in the ever-changing media world.





3

# **DEMOGRAPHIC INFORMATION**

Gender         Female:       51%       100         Marital Status	Conder	Percent	<u>Index</u>	
Male:       49%       100         Married:       60%       103         Single:       23%       99         Other:       18%       91         Age		<b>51</b> %	100	
Marital Status         Married:       60%       103         Single:       23%       99         Other:       18%       91         Age       65+:       13%       80         55-64:       14%       92       45-54:       21%         45-54:       21%       109       45-54:       35-64:       14%       92         45-54:       21%       109       46-64				
Married: $60\%$ 103         Single: $23\%$ 99         Other: $18\%$ 91         Age	marc.	T 7 /0	100	
Single:       23%       99         Other:       18%       91         65+:       13%       80         55-64:       14%       92         45-54:       21%       109         35-44:       19%       104         25-34:       19%       111         18-24:       13%       101         Pace	Marital Status			
Other: $18\%$ 91         Age	Married:	60%	103	
Age $65+:$ 13%       80 $55-64:$ 14%       92 $45-54:$ 21%       109 $35-44:$ 19%       104 $25-34:$ 19%       111 $18-24:$ 13%       101 <b>Race</b>	Single:	23%	99	
65+:       13%       80 $55-64$ :       14%       92 $45-54$ :       21%       109 $35-44$ :       19%       104 $25-34$ :       19%       111 $18-24$ :       13%       101 <b>Race</b>	Other:	18%	91	
65+:       13%       80 $55-64$ :       14%       92 $45-54$ :       21%       109 $35-44$ :       19%       104 $25-34$ :       19%       111 $18-24$ :       13%       101 <b>Race</b>	Δae			
55-64: $14%$ $92$ $45-54:$ $21%$ $109$ $35-44:$ $19%$ $104$ $25-34:$ $19%$ $111$ $18-24:$ $13%$ $101$ <b>Race</b>		1.3%	80	
45-54:       21%       109         35-44:       19%       104         25-34:       19%       111         18-24:       13%       101         Race         Hispanic:       7%       99         Other:       3%       83         Asian:       2%       141         Black:       15%       84         White:       74%       104         Education       College Grad +:       31%         College Grad:       17%       138         Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138 </td <td></td> <td></td> <td></td> <td></td>				
35.44:       19%       104 $25.34$ :       19%       111 $18.24$ :       13%       101 <b>Race</b>				
25.34: $19%$ $111$ $18.24$ : $13%$ $101$ <b>Race</b>				
18-24:       13%       101         Race				
Race         Hispanic:       7%       99         Other:       3%       83         Asian:       2%       141         Black:       15%       84         White:       74%       104         Education       7%       104         College Grad +:       31%       145         Post-Grad:       10%       156         Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Profession       1       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138				
Hispanic:       7%       99         Other:       3%       83         Asian:       2%       141         Black:       15%       84         White:       74%       104         Education       74%       104         College Grad +:       31%       145         Post-Grad:       10%       156         Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Management:       15%       142         Profession	18-24:	13%	101	
Other:       3%       83         Asian:       2%       141         Black:       15%       84         White:       74%       104         Education	Race			
Other:       3%       83         Asian:       2%       141         Black:       15%       84         White:       74%       104         Education       74%       104         College Grad +:       31%       145         Post-Grad:       10%       156         Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Profession	Hispanic:	7%	99	
Asian:       2%       141	-	3%	83	
Black:       15%       84         White:       74%       104         Education	Asian:	2%	141	
White:       74%       104         Education College Grad +:       31%       145         Post-Grad:       10%       156         Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Profession	Black:			
Education         College Grad +:       31%       145         Post-Grad:       10%       156         Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138				
College Grad +:       31%       145         Post-Grad:       10%       156         Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138				
College Grad +:       31%       145         Post-Grad:       10%       156         Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138	Education			
Post-Grad:       10%       156         Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Profession	College Grad +:	31%	145	
Some post grad:       3%       154         College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Profession       1%       52         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138	-			
College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Profession       1%       52         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138         White Collar:       51%       130	Post-Grad:	10%	156	
College Grad:       17%       138         Some college:       33%       105         High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Profession       1%       52         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138         White Collar:       51%       130	Some post grad:	3%	154	
High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Profession       1%       52         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138         White Collar:       51%       130	College Grad:	17%	138	
High School :       32%       82         Some high school:       4%       56         Grade School:       1%       52         Profession       1%       52         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138         White Collar:       51%       130	Some college:	33%	105	
Some high school:       4%       56         Grade School:       1%       52         Profession	•	32%	82	
Grade School:       1%       52       I         Profession       IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	-			
Profession         Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138				
Management:       15%       142         Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138				Ш
Professional:       17%       132         Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138         White Collar:       51%       130				
Service:       7%       76         Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138         White Collar:       51%       130	•	15%		
Sales/Office:       18%       119         Construction:       7%       106         Production:       4%       63         Military:       2%       138         White Collar:       51%       130	Professional:	17%	132	
Construction:       7%       106         Production:       4%       63         Military:       2%       138         White Collar:       51%       130	Service:	7%	76	
Construction:       7%       106         Production:       4%       63         Military:       2%       138         White Collar:       51%       130	Sales/Office:	18%	119	
Production:         4%         63         Image: Constraint of the second seco				
Military:2%138White Collar:51%130				
White Collar: 51% 130				
		2,0		Ш
Blue Collar: 20% 84	White Collar:	51%	130	
	Blue Collar:	20%	84	

	Percent	Index	
Employment:			
Full-time:	53%	112	
Part-time:	17%	116	
Unemployed:	30%	79	
Household Income:			
<\$25K:	6%	43	
\$25-35K:	7%	62	
\$35-50K:	18%	87	
\$50-75K:	20%	96	
\$75-100K:	21%	134	
\$100-150K:	29%	145	
\$150-250K:	7%	168	
\$250K+:	4%	189	
Children in House:			
None:	58%	97	
1+ Children:	42%	104	
2+ Children:	24%	104	
Home Ownership:			
Own:	81%	107	
Rent:	15%	76	
Other:	4%	94	
Home Value:			
\$250K+:	33%		
Ψ200Κ1.	5570		
<\$50K:	3%	46	П
\$50-75K:	1%	47	
\$75-100K:	4%	92	
\$100-125K:	5%	74	
\$125-150K:	5%	83	
\$150-200K:	15%	115	
\$200-250K:	15%	120	
\$250-300K:	8%	104	
\$300-\$350K:	6%	140	
\$350-500K:	10%	147	
\$500K+:	9%	151	
Type of Dwelling			
Single Family:	77%	111	
Townhome:	4%	120	
Condo:	4%	105	
Apartment:	4% 7%	95	
Other:	8%	7 J	
	0 /0		

Reason for Trip Business Leisure

#### Frequent Fliers

21+ Trips 11-20 Trips 6-10 Trips 3-5 Trips 1-2 Trips

#### Earliness of arrival

2 hours + 1hr 30m-2 hours 1hr - 1hr 30m 45-60m Less than 45m

# Magazine

Southern Living Jacksonville Magaz Skirt! Water's Edge Florida Trend

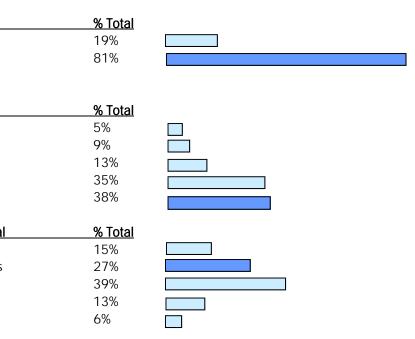
#### <u>Newspaper</u>

Florida Times-Unio Florida Times-Unio St. Augustine Reco St. Augustine Reco

# Top ZIP Codes for JAX traveler with children:

Top ZIP Codes 32225 (Intracoas 32073 (Orange P 32256 (Southside 32082 (Ponte Ve 32068 (Middlebu

How to read an Index: The baseline index is = 100. An index of 161 means that a JAX passenger is 61% more likely to have that attribute than the average Jacksonville resident. Source: 2009 Scarborough Inc., 2009 ACI Intercept surveys



### Top Media Choices for JAX traveler with children:

	% Total	Index
	20.1%	120
zine	12.5%	146
	9.6%	166
	9.1%	170
	5.4%	202

	% Total	Index
on Sunday	40.6%	105
on Daily	28.5%	103
ord Sunday	5.3%	141
ord Daily	4.8%	139

	% Total	Index
stal West)	5.5%	124
Park)	5.3%	179
e)	3.7%	143
dra Beach)	3.4%	169
urg)	3.0%	115

Δ

# **AIRPORT FACTS AND TESTIMONIALS**

## **PASSENGER TRAFFIC**

Enplaning passengers:	2,798,155
<u>Deplaning passengers:</u>	2,790,871
Total Passengers/yr:	<b>5,589,026</b>
Meeters & Greeters:	8,383,539
Total Visitors Annually:	13,972,565

### **ELITE CLIENTS-PAST & PRESENT**

Atlantic Infiniti Hanania Automotive Google BestBet Casino Marineland Winn Dixie OakLeaf Plantation PGA Tour/The Players Ponte Vedra Inn & Club University of North Florida Jacksonville University Accent of Florida Mayo Clinic

### **AIRLINE INFORMATION**

Airline Market Share	
Delta/Northwest	29%
Southwest	23%
USAirways	16%
American Airlines	9%
<b>Continental Airlines</b>	7%
AirTran	6%
United Airways	6%
jetBlue	4%

#### **Airline Location**

American Airlines	Concourse C
AirTran	Concourse C
Delta	Concourse A
jetBlue	Concourse A
Southwest	Concourse C
United/Continental	Concourse A
US Airways	Concourse C

#### Division of Traffic By Concourse

Concourse A Concourse C

### BAGGAGE CLAIM INFORMATION

49%

51%

1.8 million bags processed annually

North End: Delta, jetBlue, United / Continental South End: American, Southwest / AirTran, US Airways

### **TESTIMONIALS**

THE PLAYERS is a global event and promoting ourselves in the JAXAirport ... is a no-brainer."

Kirsten Sabia Director, Marketing Services, THE PLAYERS

 We've seen a tremendous response from consumers as a result of our displays in Jacksonville International Airport."

> Deanna Cope VP of Marketing, OakLeaf Plantation

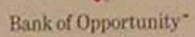
I didn't think the process would be as easy as it is, but our customer service has been excellent!"

> Carolyn Klucha Owner, CK Direct

# **Bank of America**

5

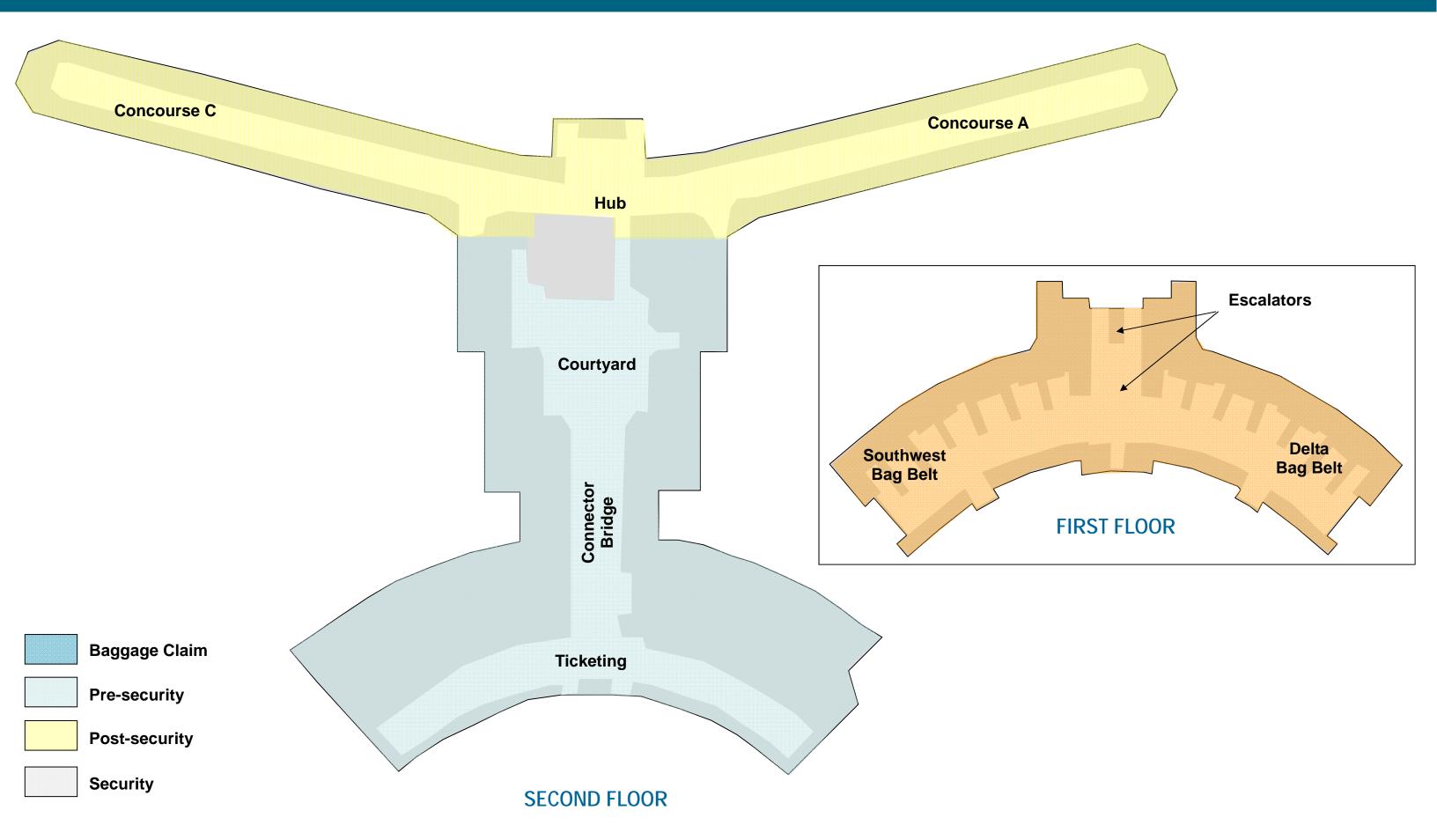
The state of the s



# Welcome

We have over 45 Banking Centers and 75 ATMs in the Jacksonville area to serve you.

# **JAX TERMINAL LAYOUT**



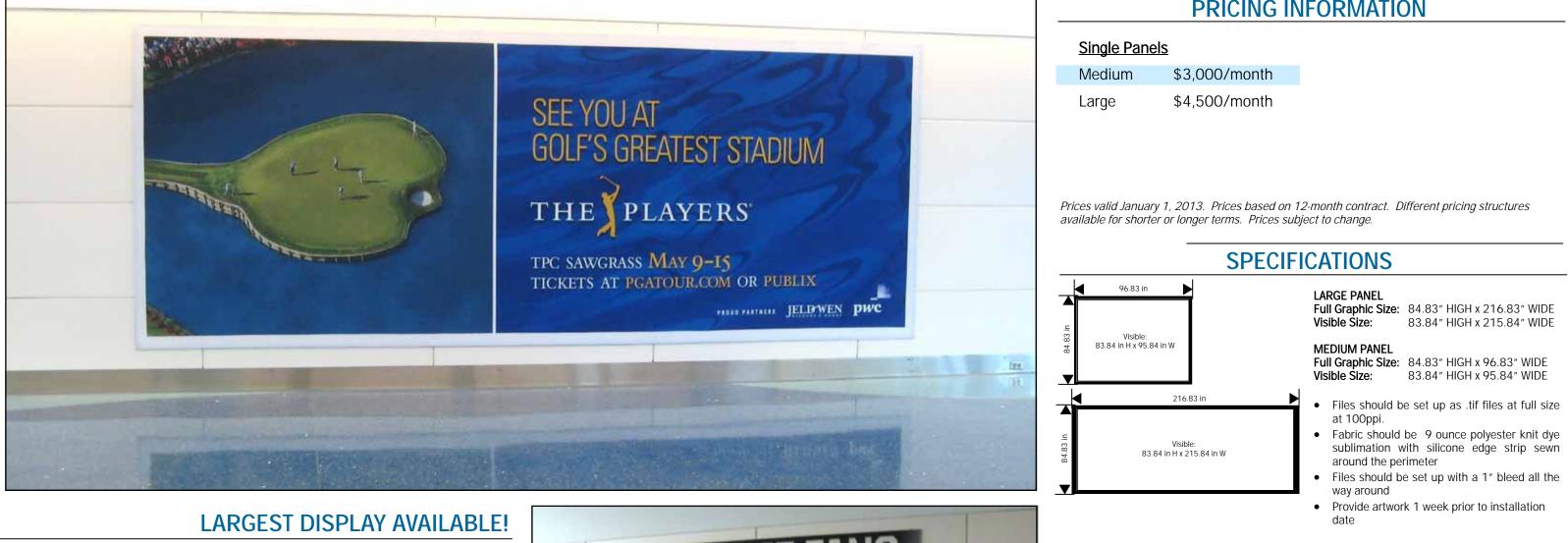






# THE DISPLAYS

# FABRIC SPECTACULARS



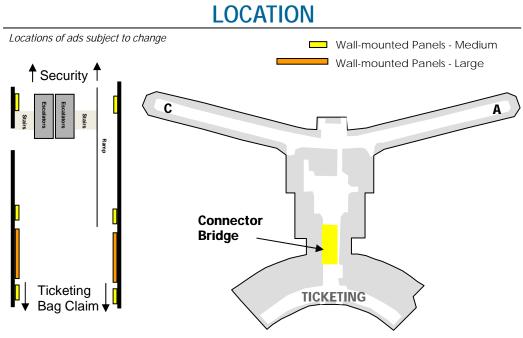


#### IMPACT: No way to miss your message

These fabric spectaculars have an incredible impact-they are located in the highest-traveled location of the airport.

#### LOW COMPETITION: Limited Inventory

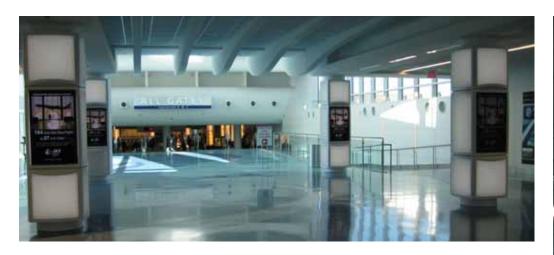
With only six medium panels and two large panels, there will be fewer competition for impressions. Your message will stand out.



### **PRICING INFORMATION**

8

# **CONNECTOR BRIDGE/COURTYARD DIGITALS**



## DIGITAL DISPLAYS THAT YOU CONTROL

Imagine your message flashing head-on/eye-level to every passenger on this digital network of eight 46-inch flat-screen monitors. Take advantage of the flexibility of digital to capture the attention of arriving passengers, departing passengers or both.

Run static digital "posters," animated graphics or videos (minimum of 10 seconds). Select the flexibility of short-term bookings or the value of long-term displays.



#### Eight Screens (all passengers)

4-week insertion One Year

4-week insertion

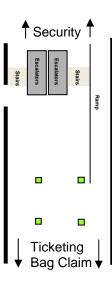
One Year

Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change. Two month minimum term

#### CONNECTOR BRIDGE MONITORS:

Eight screens available 46-inch plasma screens Static or dynamic digital display 10 second spot 90-second rotation

Available formats include .wmv, .jpg, .smf, .html



# **PRICING INFORMATION**

\$1,500

\$1000/month

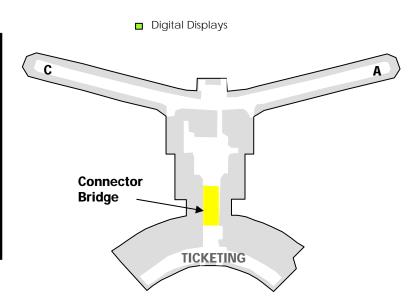
#### Four Screens (arrivals or departures)

\$900

\$650/month

## **SPECIFICATIONS**

### LOCATION



9

# LARGE DIAMOND BACKLITS



# LARGEST DISPLAY AVAILABLE POST-SECURITY!

IMPACT: No way to miss your message The Large Diamond Backlits delivers an impactful statement to passengers. With their size, your message will be seen!

#### DWELL TIME: Extended time in area

77% of passengers arrive at least 1 hour prior to their flight, and many passengers linger in the Hub while shopping or eating.





Single Panels

HUB 1 (any panel)

HUB 2-3 or 2-4

HUB 3 (any panel)

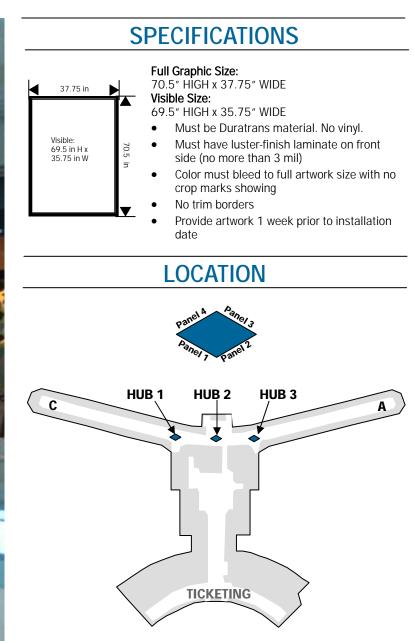
HUB 2-1 or HUB 2-2

## **PRICING INFORMATION**

Packag	е	Pa	ne	ls
-				

\$699/month	Any Three Panels	\$1999/month
\$999/month	Full Kiosk (4 panels):	
\$899/month	HUB 1	\$2599/month
\$699/month	HUB 2	\$3599/month
	HUB 3	\$2599/month

Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change.



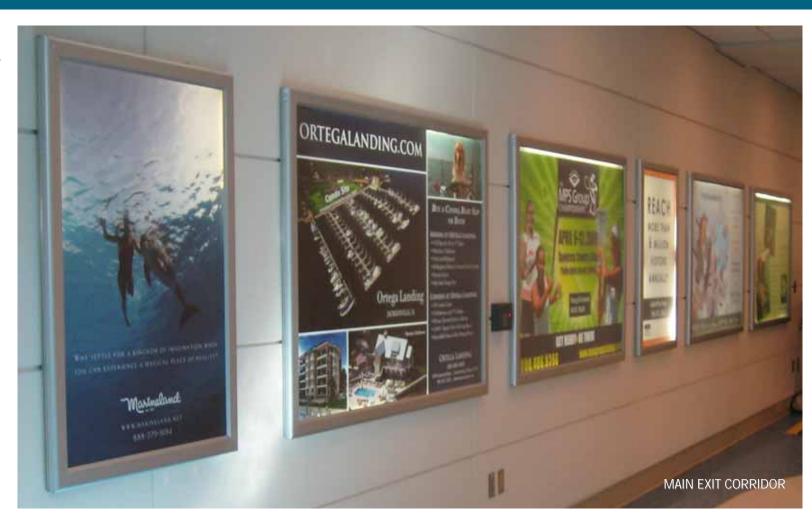
# WALL-MOUNTED BACKLIT PANELS

## **MOST POPULAR DISPLAY!**

Wall-mounted Backlits are the most popular display at JAX.

## VALUE: More Impact for your Investment The wall-mounted backlit in the Main Exit Corridor allows you reach all arriving passengers (who must pass through the Corridor to exit the airport).

ENGAGING: Prime area for viewing Within the Main Exit Corridor there is low level decision-making by the passenger, resulting in increased viewing of your advertising



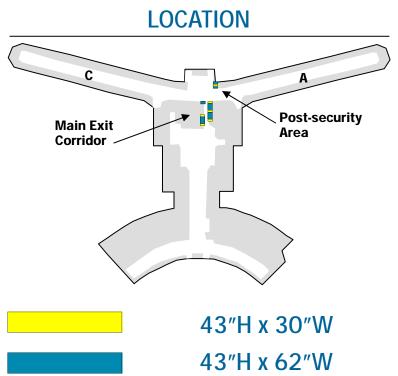




## **PRICING INFORMATION**

Single Panels	43"x62"	43"x30"
Main Exit Corridor	\$599/month	\$399/month
Post-Security Area	\$299/month	\$199/month

Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change.



# FLOOR MOUNTED BACKLIT PANELS

### TAKE ADVANTAGE OF SUPERIOR DWELL TIME

While the wait for baggage may be frustrating for passengers, it can be a goldmine for advertisers. Dwell time at the Baggage Claim floor mounted backlit panels is the highest in the airportmeaning passengers and visitors spend more time looking at your display! We recommend a minimum of six panels-one per unit-for maximum exposure.





Baggage Claim-North side

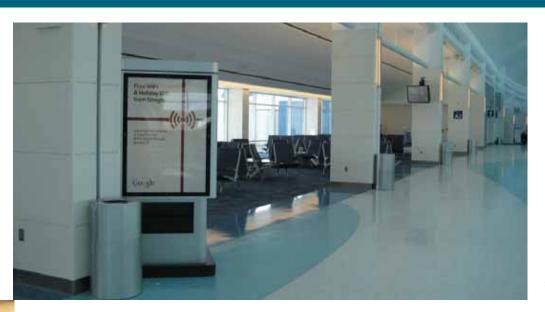
## **PRICING INFORMATION**

#### Package Panels

Small (6-panels)	\$999/month
Small (12-panels)	\$1899/month
Large (6-panels)	\$1499/month
Large (12-panels)	\$2799/month

Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change. Two month min

# **QUAD KIOSK BACKLITS**



# **BROCHURE CAPABILITY AVAILABLE**

#### EFFECTIVENESS: An Exceptional Opportunity

Use action-oriented brochures as a way to track the effectiveness of your display and provide passengers with a take-away of your message.





## **PRICING INFORMATION**

#### Single Panel

#### Package Panels-4 panels

Baggage Claim \$499/month

Visible

Portion: 42.5 in H x

29.5 in W

Baggage Claim

\$1499/month

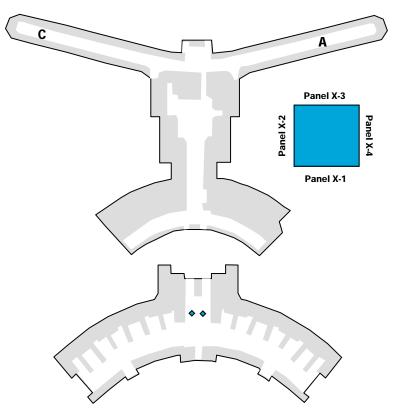
Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change. Two month minimum term.

#### SPECIFICATIONS Full Graphic Size: 43" HIGH x 30" WIDE Visible Size:

42.5" HIGH x 29.5" WIDE

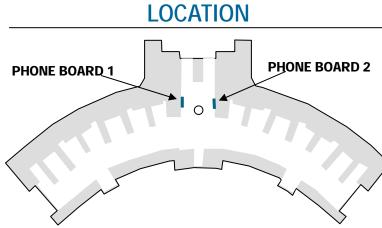
- Must be Duratrans material. No vinyl.
- Must have luster-finish laminate on front side (no more than 3 mil)
- Color must bleed to full artwork size with no crop marks showing
- No trim borders
- Provide artwork 1 week prior to installation

### LOCATION



# **COURTESY PHONE BOARD**





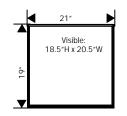
### **DIRECT PHONE LINE ACCESS TO YOUR BUSINESS**

The Courtesy Phone Board offers two displays located in Baggage Claim on either side of the busy Information Desk. These displays offer a direct line to your business phone through a simple two-digit code (displayed at board). Great option for hotel shuttles, car rental agencies, ground transportation and parking facilities.





# **SPECIFICATIONS**



MEDIUM (M): Full Graphic Size: 19"H x 21"W Visible Size:

18.5"H x 20.5"W



SMALL (S): Full Graphic Size: 9.5"H x 10.5"W Visible Size: 9″H x 10″W

- Must be Duratrans material. No vinyl.
- Must have luster-finish laminate on front side (no more than 3 mil)
- Color must bleed to full artwork size with no crop marks showing
- No trim borders
- Provide artwork 1 week prior to installation

## **PRICING INFORMATION**

#### **Two Panels**

Medium Panel

Small Panel

\$699/month

\$499/month

The phone boards are identical and when you sign up for the phone board, you automatically receive a spot on both boards.

Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change.

# **EXTERIOR DIGITAL DISPLAYS**



### **DIGITAL DISPLAYS OUTSIDE THE TERMINAL**

Main Entrance Text-only messages are available at the entrance on a monthly term.

The Courtesy Waiting Lot is a free parking area for guests to wait while arriving passengers fly in and pick up their baggage. A large digital monitor provides flight information as well as video.





File Type:

## **SPECIFICATIONS**

#### COURTESY WAITING LOT:

Pixels of Board: 176W x 96H Uncompressed AVI; High Resolution JPG

#### MAIN ENTRANCE SIGN: Pixels of Board: 64W x 56H File Type: Uncompressed AVI; No alpha channels, 30 frames/sec

TEXT ENTRANCE/EXIT SIGNS: Please provide text desired in email format

## **PRICING INFORMATION**

Sing	е	Par	nels

Text-only Monitor (entrance)

\$1500/month

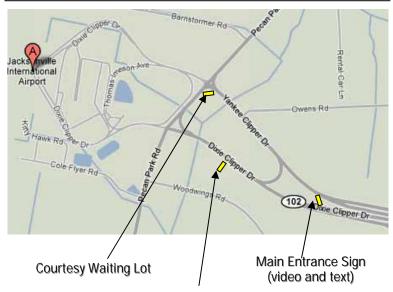
Courtesy Waiting Lot Video (15s) \$500/month

Courtesy Waiting Lot Video (30s) \$750/month

Courtesy Waiting Lot Video (60s) \$1000/month

Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change. Two month minimum term

#### LOCATION





# **SHORT-TERM DISPLAYS**

# **EXHIBIT SPACE**



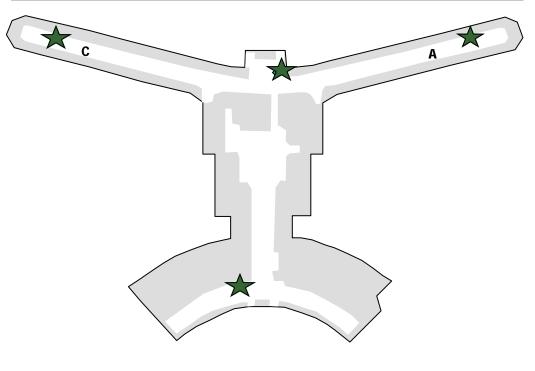
Take advantage of the ability to place your product into the hands of the passengers by featuring your product in a 20 foot by 10 foot display space. Examples of displays can be vehicles, motorcycles, watercrafts, furniture, electronics and more! Display can be accessible to passengers or roped off for viewing only. Additional features can include signage and interactive modules. Ask about customizing this opportunity.

#### **PRICING INFORMATION**

Single Location		Multiple Locations		
Ticketing	\$3500/month	Concourses A & C	\$6,000/month	
Post-Security	\$2500/month			

Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change. Two month minimum term.

## **POTENTIAL LOCATIONS**





# **FLOOR CLINGS**

### **INTERACTION WITH YOUR PRODUCT**

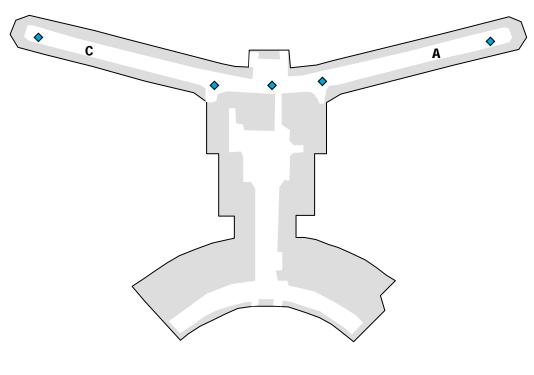
Floor clings put your brand in a non-traditional location for advertising. This hard-to-miss display comes in various sizes (based on your needs) with multiple locations available throughout the airport. Use floor clings to feature your event, new product launch or grand opening. Can be used in conjunction with other advertising elements.

### **PRICING INFORMATION**

Pricing varies based on size and location(s) of floor cling(s). Call today for a customized price quote. Available for up to 90 days. Floor clings require professional installation/ removal from a third-party company.

Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change.

## **POTENTIAL LOCATIONS**





# **STANDEE SIGNS**



#### PRE-SECURITY BAGGAGE CLAIM POST-SECURITY

Prices valid January 1, 2013. Prices subject to change.



**FLEXIBLE LOCATIONS & BOLD DISPLAY** 

or Baggage Claim. These signs can be double-sided.

Our seven-foot-tall Standee Signs provide a flexible way to boldly get

your message to various passengers throughout the terminal. Three Standee

Signs are available at one time and can be placed in Pre-Security, Post-Security

## **PRICING INFORMATION**

#### TWO WEEK MAXIMUM-includes up to three (3) signs

\$2798/2 week term

\$2798/2 week term

\$2798/2 week term

### **SPECIFICATIONS**

STANDEE SIGNS Overall Graphic Size: Overall Viewing Size:

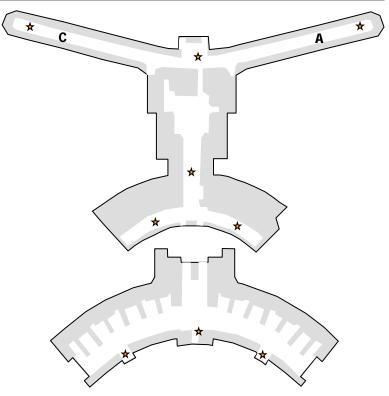
84" High x 36" Wide x 1/2" Deep 78" High x 36" Wide (Vertical)

Artwork can be digitally printed on foam core or Gator board that is  $\frac{1}{2}$ " thick, or printed on adhesive-backed vinyl and then mounted on foam core or Gator board that is  $\frac{1}{2}$ " thick. Allow for a 6-inch dead space at the bottom of the sign

Artwork must have a luster finish laminate applied to the front surface. Color must bleed to the full artwork size with no crop marks showing on artwork. Trim borders are prohibited.

Other sizes and types of standee signs are subject to JAA approval.

### LOCATION



# **CHECKPOINT SECURITY BINS**



### **EXCLUSIVITY IN PRIME LOCATION**

The Checkpoint Security Bins are a novel opportunity in brand positioning that reaches an audience of highly-sought-after consumers: the Frequent Flier. Airports are flooded with high-end targets that are put face-to-face with your brand at the security checkpoint. This one-of-a-kind opportunity cannot be skipped or avoided.





# **PRICING INFORMATION**

#### 90-DAY RUN

85% Exclusivity (Airport utilizes 15% of bins)

Please contact for pricing information

Ask about package deals with other airports.

Prices valid January 1, 2013. Prices based on 12-month contract. Different pricing structures available for shorter or longer terms. Prices subject to change.

## **SPECIFICATIONS**

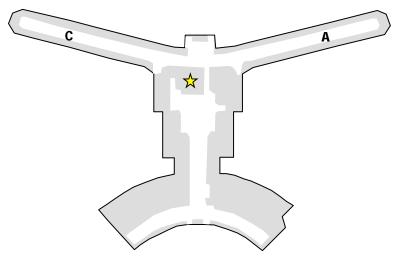
#### SECURITY BIN ADVERTISING

Overall Graphic Size:

12.1254" High x 17.094" Wide

Please request specifications sheet. Production is charged separately.

## LOCATION



- Exclusive Showing-dominate the airport
- Engagement during heightened awareness
- · Measurable Results validated with independent ad effectiveness studies
- Targeted Demographic reach
- High Volume exposures and frequency
- Previous clients included: Coggin Auto Dealership, Zappos.com, Hanes

# **SPECIALTY DISPLAYS**

## CUSTOMIZE YOUR PACKAGE

Sponsorships are available for non-traditional locations throughout the airport. Ask about using your business name to brand locations throughout the airport, such as Free Wi-Fi, Parking Decks, Concourses, Information Desk and more!

Don't see what you are looking for on these pages? Just ask-we are open to new ideas and suggestions! We would love to work with you.



Request prices for items.











# SOME THINGS TO CONSIDER...

### **CONTRACTS**

All ad campaigns require a fully-executed contract signed by the Advertiser and Jacksonville Aviation Authority. Please allow at least 30 days for the execution of a contract.

#### PAYMENTS

Payments are due on the first day of each month without demand. All rates listed in this Kit are NET and based on a one-year contract unless noted.. Longer terms are subject to discounts and shorter terms are subject to surcharges. Holiday/ special event time frames (including, but not limited to The PLAYERS tournament, Holidays) subject to surcharge.

### SECURITY DEPOSIT

A three-month, fully-refundable security deposit is required for all campaigns longer than three months. For any campaign three months or shorter, payment in full is required. The security deposit or payment in full is due prior to the execution of the contract and the installation of any graphics. For the quickest processing, please provide your security deposit or payment in full along with your contract submission.

### RESPONSIBILITIES

The Advertiser is responsible for the creative and production of all graphics. Authority provides the space for all graphics, as well as the installation and maintenance of all graphics (exceptions noted).

# Contact 904-741-2177

### **GRAPHIC APPROVAL**

All signage must be approved by the Authority prior to placement. Please send a PDF file to your Authority representative via email for the quickest approval process.

### **DELIVERY OF MATERIALS**

All materials must be received by the Authority three weeks prior to the start of the contract or installation of advertisement may be delayed.

### LAMP POLE BANNERS, COLUMN WRAPS, CLINGS

The Advertiser is responsible for the installation and removal of lamp pole banners column wraps and clings. Advertiser must coordinate the installation and removal of these items with the Authority. Installation and removal of these items must be done by a professional sign company, and proof of insurance may be required for the sign company. The expense of installation is established between the Advertiser and the sign company.

#### **REMOVAL OF MATERIALS**

At least three days prior to the end of the contract, the Advertiser must notify Authority of the request to return advertising materials. Authority will remove all materials with the exception of lamp pole banners and column wraps as noted above. Advertiser must pay for all shipping costs associated with the return of materials.



