



MINUTES

Board of Directors Information Workshop JAA Administration Bldg. 3rd Floor Ed Austin Board Room May 20, 2024/10:15am

Chair of the Board Michelle Barnett welcomed everyone to the workshop at 10:15am and advised that it is an information only session, no action or voting will take place. Board members participating in the workshop were:

Mrs. Michelle Barnett, Chair
Mr. Matt Connell, Vice Chair
Mr. Fernando Acosta-Rua, Secretary
Mr. David Hodges, Jr., Treasurer
Mr. Bill Gulliford, Member
Dr. Solomon Brotman, Member
Mr. Andy Hofheimer, Member

Also present were:

Mr. Mark VanLoh, Chief Executive Officer
Mr. Ross Jones, Chief Financial Officer
Mr. Tony Cugno, Chief Operating Officer
Mr. Devin Reed, Chief Compliance Officer
Mr. Jay Cunio, Chief Development Officer
Ms. Barbara Halverstadt, Chief Marketing Officer
Mrs. Melissa Marcha-Lee, Senior Executive Assistant to CEO/Recording Secretary

A listing of all attendees is on file in the office of the Recording Secretary

Board Chair Barnett advised that the purpose of the workshop was to discuss general aviation. She further advised that the board will hear from each of the general aviation airport managers and then open discussion will occur.

Board Chair Barnett called upon Ms. Sarah Matson, First Coast Flight Center Manager for a presentation on Herlong Recreational Airport.

Ms. Matson shared her background and airport employee structure, then showed a powerpoint presentation and answered questions from the board members regarding private hangar development, fuel sales, etc. Member Hofheimer asked if we have ever done a survey to find out interest in a development (i.e., would you be interested in it and would you help pay for it) - CEO VanLoh replied we have not but it is a very good idea, we will implement it after this session and report on the results at a future board meeting. Board Chair Barnett thanked Ms. Matson for her presentation.

Board Chair Barnett called upon Mr. Rolf Riechmann, Director of General Aviation, for a presentation on Jacksonville Executive at Craig Airport.

Director Riechmann shared his background, stating that he manages both Herlong Recreational Airport and Jacksonville Executive at Craig Airport, and discussed the employee structure at JAXEX - he then showed a powerpoint presentation detailing the expected impact of revenue from the new Amazon facility and site readiness, and answered questions from the board members. Member Hofheimer advised that in his opinion, Craig is regressing – we are not realizing the full potential of it being an Executive Airport. He distributed for the members' review maps of population and income blends, and population density, in the area, expressing concern that the property is too valuable to be used so heavily by flight schools, and he believes that the schools are causing congestion with private aircraft takeoffs and landings. Board Chair Barnett thanked Director Riechmann for his presentation.

Board Chair Barnett called upon Mr. Matt Bocchino, Director of Cecil Airport/Spaceport, for a presentation.

Director Bocchino shared his background and airport employee structure, then showed a detailed powerpoint presentation and answered questions from the board members. Board Chair Barnett thanked Director Bocchino for his presentation.

At the completion of all presentations, Chair Barnett called for open discussion. Regarding JAXEX, Member Brotman suggested the board may want to have representatives from the flight schools come talk to the board about their intentions at the airport. Member Gulliford commented we should look at making improvements at the airport, and we need to think about our future plans if the training continues and/or intensifies.

Hearing no other discussion, Chair Barnett thanked everyone for attending and ended the session at 11:30am.

Approved July 29, 2024