



RFP No. 18-20-43101

Vending Machine Services

**Addendum No. 01
August 17, 2018**

The following change is made:

Article IV – Proposal Form

- L. Acknowledgement Respondent will accept a Purchase Order and invoice JAA:
Respondent's Initial: **NA**

All other requirements for Article IV, Proposal Form, remain as-is.

Questions and Answers

- Q1. What percentage of the present sales are coming from Public machines and what percentage from Employee machines?
- R1. We do not currently track this information; however, most sales come from the Public machines located in baggage claim.**
- Q2. Please provide present sales broken down by machine/type/location for the past year.
- R2. We do not currently track this information. The total gross revenue is reported on a monthly basis.**
- Q3. What are the commission rates paid by your present vendor for the past 3 years?
- R3. 21% for Employee and Public machines.**
- Q4. Is your present vendor paying commission on Employee machines?
- R4. Yes, the current vendor is paying 21%.**
- Q5. Please provide present product pricing for Public and Employee machines.
- R5. Please see attached Exhibit A.**
- Q6. Is there a surcharge for cashless transactions, currently? If so, how much is the surcharge?
- R6. Yes, currently Ten Cents (\$0.10) per transaction.**
- Q7. How many machines accept credit/debit cards presently?
- R7. Currently all of the Public Machines have credit/debit card readers and about half of the Employee machines have credit/debit card readers.**



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Q8. Who is your present vendor?

R8. **Hendrickson & Associates.**

The Question and Answer period is closed

Bid Due Date is August 30, 2018 at 2:00 PM (local time)