



JACKSONVILLE AVIATION AUTHORITY  
**AWARDS COMMITTEE MEETING AGENDA**  
FEBRUARY 25, 2019

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. in the Procurement Conference Room of JAA's Administration Building, which is located at 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

**Noticed Agenda Item**

**(Exhibits available upon request)**

**Item 1: AC2019-02-01**

**Runway Paint and Rubber Removal Services**  
**Vendor: Waterblasting, LLC d/b/a Waterblasting.com**  
**(Cost: \$90,000.00; Funding: 45133.77420 & 44202.77430)**



## SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Subject/Awardee:</b> Runway Paint and Rubber Removal Services / Waterblasting, LLC d/b/a Waterblasting.com		<b>Cost:</b> \$90,000.00
<b>Solicitation No:</b> Amendment	<b>Budgeted, Transferred, or Contingency:</b>	Budgeted
<b>On-Going Maintenance Cost:</b> N/A	<b>Funding Source:</b>	45133.77420 44202.77430

### Attached / Supporting Documents

**Exhibit "A"** - JAA Award Nos. AC2016-06-03 and AC2018-02-02

### BACKGROUND:

On February 26, 2018, the Jacksonville Aviation Authority (JAA) approved an amendment to Award No. AC2016-06-03 to Waterblasting, LLC d/b/a Waterblasting.com for runway paint and rubber removal services. This award was amended by Award No. AC2018-02-02 to bring the current annual authorized amount for these removal services is \$70,000.00 for the Jacksonville International Airport and \$15,000.00 for Cecil Airport:

First Renewal 8/1/17 - 7/31/18	Second Renewal 8/1/18 - 7/31/19	Third Renewal 8/1/19 - 7/31/20	Fourth Renewal 8/1/20 - 7/31/21
\$85,000.00	\$85,000.00	\$85,000.00	\$85,000.00

Facilities requests authorization to further increase the annual amount of paint and rubber removal services to \$115,000.00. The additional funds are being requested to allow immediate evaluation of the effectiveness of water blasting / cleaning through the usage of friction testing equipment before and after runway projects. The requested increase will also cover any additional removal services for the current contract year and remaining two renewal options.

Second Renewal 8/1/2018 - 7/31/19	Third Renewal 8/1/2019 - 7/31/20	Fourth Renewal 8/1/2020 - 7/31/21
\$115,000.00	\$115,000.00	\$115,000.00

### RECOMMENDATION:

**Facilities recommends JAA Award No. AC2016-06-03 to Waterblasting, LLC d/b/a Waterblasting.com, for removal of paint, rubber and similar runway buildup, be further amended to increase the annual approved budgeted amount for these removal services from \$85,000.00 to \$115,000.00, for the current contract year and remaining two renewal options. Funds are budgeted within cost centers 45133.77420 and 44202.77430.**



AC2019-02-01

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Name/Title:	David Jones / Director, Facilities
Signature:	

I have verified that, as of **1/31/2019** there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

**ORIGINATED BY:**  
 Kira Zander  
 Facilities Administrator  
  
 Signature and Date 1/31/2019

**SUBMITTED FOR APPROVAL BY:**  
 David Jones  
 Director, Facilities  
  
 Signature and Date 31 JAN 2019

**PROCUREMENT REVIEW:**  
 Buyer: Monica Frazier  
  
 Signature and Date 2-13-19

Devin J. Reed  
 Procurement Director  
  
 Signature and Date 02-21-19

**SUBMITTED FOR APPROVAL:**  
 Anthony Cugno  
 Chief Operating Officer  
  
 Signature and Date 2/22/19

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: \_\_\_\_\_ Ayes; \_\_\_\_\_ Nays)**

Meeting Date: \_\_\_\_\_

Recording Secretary \_\_\_\_\_

**CEO APPROVAL:**  
 Mark VanLoh  
 Chief Executive Officer

Signature and Date \_\_\_\_\_

**CONDITIONS OF APPROVAL, IF ANY:**

\_\_\_\_\_



JACKSONVILLE AVIATION AUTHORITY  
**AWARDS COMMITTEE MEETING AGENDA**  
FEBRUARY 25, 2019

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**Noticed Agenda Item**

**(Exhibits available upon request)**

**Item 2: AC2019-02-02**

**Baggage Carousel, Baggage Makeup and HBS Related Component Parts  
Vendor: Unified Supply  
(Cost: \$600,000.00; Funding: 45143.77410)**



## SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Subject/Awardee:</b> Baggage Carousel, Baggage Makeup and HBS Related Component Parts / Unified Supply	<b>Cost:</b> \$600,000.00
<b>Solicitation No:</b> RFQ No. 1910-45143	<b>Budgeted, Transferred, or Contingency:</b> Budgeted
<b>On-Going Maintenance Cost:</b> N/A	<b>Funding Source:</b> 45143.77410/77430

### Attached / Supporting Documents

- Exhibit "A"** - Public Posting Notice for Baggage Carousel Parts
- Exhibit "B"** - Unified Supply Quote for Pallet Support Assembly and Connection Hardware

### BACKGROUND:

Facilities requests authorization to purchase baggage carousel, baggage makeup and any other HBS related component parts for the belt system at the Jacksonville International Airport (JIA). In past years, Facilities has purchased parts from Unified Supply and ThyssenKrupp Airport Systems. Procurement requested quotes from both companies and local vendors. Local vendors advised JAA to contact Unified Supply for pricing.

Over the past two years, Unified Supply has provided the most competitive pricing and has been awarded the most purchases associated with JIA's HBS system. As such, Procurement - in addition to its request for quotes - has also issued a public notice stating that the Jacksonville Aviation Authority (JAA) would negotiate and award an agreement with the incumbent unless JAA received responses from other interested parties with the ability to provide HBS belt system parts. Procurement did not receive any responses and, therefore, recommends proceeding in making a requirements award to Unified Supply.

Based upon Procurement's efforts, Facilities believes it is in JAA's best interest to award a two-year agreement for the purchase of HBS belt system parts to Unified Supply, effective from March 1, 2019 to February 28, 2021.

### RECOMMENDATION:

**Facilities recommends a publicly noticed requirements award be made to Unified Supply, the incumbent, for the purchase of baggage carousel, baggage makeup, and any other HBS related component parts for the belt system at the Jacksonville International Airport, in the annual not-to-exceed amount of \$300,000.00, based upon historical spend, for a two-year agreement with no renewal options. Funds for this service are budgeted within cost center 45143.77410/77430.**



# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Name/Title:	David Jones / Director, Facilities
Signature:	

I have verified that, as of **1/31/2019** there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

**ORIGINATED BY:**  
 Kira Zander  
 Facilities Administrator  
  
 Signature and Date 2/7/2019

**SUBMITTED FOR APPROVAL BY:**  
 David Jones  
 Director, Facilities  
  
 Signature and Date 7 FEB 2019

**PROCUREMENT REVIEW:**  
 Buyer: Monica Frazier  
  
 Signature and Date 2-13-19

Devin J. Reed  
 Procurement Director  
  
 Signature and Date 02-21-19

**SUBMITTED FOR APPROVAL:**  
 Anthony Cugno  
 Chief Operating Officer  
  
 Signature and Date 2/22/19

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: \_\_\_\_\_ Ayes; \_\_\_\_\_ Nays)**

Meeting Date: \_\_\_\_\_

\_\_\_\_\_  
Recording Secretary

**CEO APPROVAL:**  
 Mark VanLoh  
 Chief Executive Officer

\_\_\_\_\_  
Signature and Date

**CONDITIONS OF APPROVAL, IF ANY:**



JACKSONVILLE AVIATION AUTHORITY  
**AWARDS COMMITTEE MEETING AGENDA**  
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Noticed Agenda Item

**(Exhibits available upon request)**

**Item 3: AC2019-02-03**

**Ford F-250 4x4**

**Vendor: Duval Ford**

**(Cost: \$32,740.00; Funding: 45133 FY19 Small Capital)**



## SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Subject/Awardee:</b> Ford F-250 4x4 / Duval Ford	<b>Cost:</b> \$32,740.00
<b>Solicitation No:</b> Piggy Back	<b>Budgeted, Transferred, or Contingency:</b> Budgeted
<b>On-Going Maintenance Cost:</b> \$1,500.00 for initial five years	<b>Funding Source:</b> 45133 FY 2019 Small Capital

### Attached / Supporting Documents

- Exhibit "A"** – Quote from Duval Ford Fleet Sales (references FSA Contract No. FSA18-VEL26.0)
- Exhibit "B"** – Public Posting Notice and Approved Budget Request Form

### BACKGROUND:

The Facilities Department requests authorization to purchase a 2019 Ford F-250 4x4 pickup truck to be used in landside and airside landscape maintenance at the Jacksonville International Airport. In accordance with JAA's Vehicle Standard Practice and Fleet Management Plan, the new vehicle will replace a 2004 Ford F-250 4x4 Pickup, Asset No. 50539, which will be removed from service and properly surplused.

The requested equipment has been coordinated with JAA's Garage Foreman and the estimated annual maintenance cost of \$1,500.00 is for routine servicing and periodic replacement of tires, brake pads and batteries for the initial five years.

Procurement has reviewed this purchase against various vendors and cooperative purchasing sources and is of the opinion that, pursuant to § 3.08 of the Procurement Code, it is in JAA's best interest to purchase the requested equipment by utilizing Florida Sheriff's Association Contract No. FSA18-VEH16.0, which was competitively awarded to Duval Ford.

### RECOMMENDATION:

**Facilities recommends that JAA utilize Florida Sheriff's Association Contract No. FSA18-VEH16.0 to make a properly noticed award to Duval Ford in a total not-to-exceed amount of \$32,740.00 for the purchase of a Ford F-250 4x4 vehicle. JAA reserves the right to make similar purchases from other vendors when it is in its best interest to do so. Funding for this purchase is within 45133 FY 2019 Small Capital.**





# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that, as of <b>1/31/2019</b> there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission ( <i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i> ).
Name/Title:	David Jones / Director, Facilities	
Signature:		

**ORIGINATED BY:**  
 Kira Zander  
 Facilities Administrator  
  
 Signature and Date 2/1/2019

**SUBMITTED FOR APPROVAL BY:**  
 David Jones  
 Director, Facilities  
  
 Signature and Date 1 FEB 2019

**PROCUREMENT REVIEW:**  
 Buyer: Monica Frazier  
  
 Signature and Date 2.13.19

Devin J. Reed  
 Procurement Director  
  
 Signature and Date 02 21 19

**SUBMITTED FOR APPROVAL:**  
 Anthony Cugno  
 Chief Operating Officer  
  
 Signature and Date 2/22/19

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: \_\_\_\_ Ayes; \_\_\_\_ Nays)**

Meeting Date: \_\_\_\_\_

Recording Secretary

**CEO APPROVAL:**

Mark VanLoh  
Chief Executive Officer

Signature and Date

**CONDITIONS OF APPROVAL, IF ANY:**

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JACKSONVILLE AVIATION AUTHORITY  
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FEBRUARY 25, 2019

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**Noticed Agenda Item**

**(Exhibits available upon request)**

**Item 4: AC2019-02-04**

**Small Construction, General Repair and Maintenance Services  
Vendor: Various Awardees  
(Cost: Requirements; Funding: Operating and Capital)**

## SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Subject/Awardee:</b> Small Construction, General Repair and Maintenance Services / Various Awardees	<b>Cost:</b> Requirements
<b>Solicitation No:</b> ITB 19-01-45123	<b>Budgeted, Transferred, or Contingency:</b> Budgeted
<b>On-Going Maintenance Cost:</b> N/A	<b>Funding Source:</b> Operating and Capital

### Attached / Supporting Documents

**Exhibit "A"** – Supplemental Information Sheet; **Exhibit "B"** – Award and Fee Matrix and SPIS Form

### BACKGROUND:

The Procurement Department issued Invitation to Bid No. 19-01-45123 (ITB) for Small Construction, General Repair and Maintenance Services, which include the various general maintenance and construction scopes of services outlined on the Supplemental Information Sheet attached hereto as Exhibit "A". The solicitation allows JAA to make "requirements contract" awards to top-ranked local and/or small business enterprises, who are given the privilege of competing for various general JAA maintenance and construction projects as the need for the same arises, e.g., when JAA's internal manpower is not available to perform a project or if higher skilled and/or licensed contractors are required. This solicitation is consistent with JAA's goal of increasing small business participation in its contracting opportunities.

There were a total of six companies that were considered responsive and capable of providing the various services. The proposals received from each of these six companies were reviewed to determine the most responsive and responsible bidders for each scope of service, based on experience, references and proposed fees.

### RECOMMENDATION:

**Procurement recommends "requirements contract" awards be made to the following companies – in alphabetical order – for general maintenance and small construction scopes of services or projects, in accordance with ITB No. 19-01-45123 and as outlines on attached Exhibit "A": (1) CSG Technologies; (2) Combined Industries, LLC; (3) Outlook International Electric; (4) Mardant Electrical Construction Company; (5) Tecta America and (6) WW Gay Mechanical Contractor. The scopes of services or projects awarded hereunder will be on an "as needed" basis, with an initial contract term for three years and renewal options of up to two years at JAA's sole discretion, based upon vendor performance and approved budgeted funds. Funding is currently budgeted within various cost centers.**

## SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
<b>Name/Title:</b>	N/A- Funds verified when individual project is identified
<b>Signature:</b>	N/A

I have verified that, as of N/A (insert date), there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

**ORIGINATED AND REVIEWED BY:**

Monica M. Frazier  
Procurement Administrator

*Monica M. Frazier* 2.13.19  
\_\_\_\_\_  
Signature and Date

**PROCUREMENT REVIEW:**

Devin J. Reed  
Procurement Director

*D. J. Reed* 02-21-19  
\_\_\_\_\_  
Signature and Date

**SUBMITTED FOR APPROVAL:**

Rosa Beckett  
Chief Administration Officer

*Rosa Beckett* 2/21/19  
\_\_\_\_\_  
Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: \_\_\_\_\_ Ayes; \_\_\_\_\_ Nays)**

Meeting Date: \_\_\_\_\_

\_\_\_\_\_  
Recording Secretary

**CEO APPROVAL:**

Mark VanLoh  
Chief Executive Officer

\_\_\_\_\_  
Signature and Date

**CONDITIONS OF APPROVAL:**



JACKSONVILLE AVIATION AUTHORITY  
**AWARDS COMMITTEE MEETING AGENDA**  
FEBRUARY 25, 2019

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**Noticed Agenda Item**

**(Exhibits available upon request)**

**Item 5: AC2019-02-05**

**Victor Unified Video Surveillance Platform at Herlong and JaxEx  
Vendor: Johnson Controls, Inc.  
(Cost: \$162,025.00; Funding: Capital)**

## SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Subject/Awardee:</b> Victor Unified Video Surveillance Platform at Herlong and JaxEx / Johnson Controls, Inc.	<b>Cost:</b> \$162,025.00 + 15% contingency \$24,303.75
<b>Solicitation No:</b> Amendment	<b>Budgeted, Transferred, or Contingency:</b> Budgeted
<b>On-Going Maintenance Cost:</b>	<b>Funding Source:</b> Capital

### Attached / Supporting Documents

**Exhibit "A"** – AC2016-06-01S, AC2018-09-01S  
**Exhibit "B"** – Herlong Camera Quote  
**Exhibit "C"** – JaxEx Camera Quote

### BACKGROUND:

JAA recently deployed the Victor unified video surveillance platform for the Jacksonville International Airport (JIA), as a result of RFQ No. 15-10-24001 originally awarded to Tyco via Award No. AC2016-06-01S. Tyco was subsequently purchased by Johnson Controls, Inc. (JCI).

As this scope of work is nearing completion, JAA is pleased with the functionality and desires to have a homogenous IT deployment throughout it Airport System. As such, Information Technology recommends increasing the scope of the video surveillance award to include deploying the Victor unified video surveillance platform at Herlong Airport and JaxEx Airport.

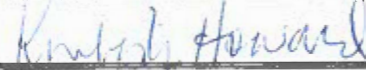
Award No. AC2016-06-01S was subsequently amended by Award No. AC2018-09-01S to extend the Video Surveillance System to Cecil, for a new total not-to-exceed amount of \$7,570,727.00. To do the same for Herlong and JaxEx at Craig Airports will cost \$162,025.00, plus an Information Technology recommended 15% contingency of \$24,303.75 for unforeseen conditions encountered during the deployment, for a potential not-to-exceed total of \$186,328.75.

Information Technology recommends further amending AC2016-06-01S to increase the not-to-exceed amount by \$186,328.75 for a new not-to-exceed amount of \$7,757,055.75.

### RECOMMENDATION:

**Information Technology recommends that Award No. AC2016-06-01S to Johnson Controls, Inc., for Victor Unified Video Surveillance Platform deployment at JIA, be further amended to: (i) expand the deployment to Herlong and JaxEx at Craig Airports; and (ii) increase the award amount by \$162,025.00, plus a 15% contingency of \$24,303.75 for unforeseen conditions, for a new potential not-to-exceed total amount of \$7,757,055.75.**

## SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
<b>Name/Title:</b>	Kimberly Howard, Sr. Mgr Planning
<b>Signature:</b>	

I have verified that, as of 2/20/2019, there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Steven Schultz  
Director of Information Technology

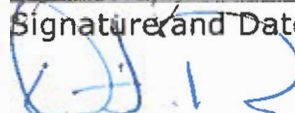
 2/20/19  
Signature and Date

**PROCUREMENT REVIEW:**

Buyer: Samantha Smid


 2/20/19  
Signature and Date

Devin J. Reed  
Procurement Director

 02.21.19  
Signature and Date

**SUBMITTED FOR APPROVAL:**

Rosa Beckett  
Chief Administration Officer

 2/21/19  
Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: \_\_\_\_\_ Ayes; \_\_\_\_\_ Nays)**

Meeting Date: \_\_\_\_\_

\_\_\_\_\_  
Recording Secretary

**CHIEF EXECUTIVE OFFICER APPROVAL:**

Mark D. VanLoh, CEO

\_\_\_\_\_  
Signature and Date

**CONDITIONS OF APPROVAL, IF ANY:**



JACKSONVILLE AVIATION AUTHORITY  
**AWARDS COMMITTEE MEETING AGENDA**  
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**Noticed Agenda Item**

**(Exhibits available upon request)**

**Item 6: AC2019-02-06**

**On-Call Environmental Consultant Services  
Vendor: CDM Smith, Inc. and Aerostar Environmental  
(Cost: \$114,000.00; Funding: O&M Budget)**





## SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Subject/Awardee:</b> On-Call Environmental Consultant Services / CDM Smith, Inc. and Aerostar Environmental	<b>Cost:</b> \$114,000.00
<b>Solicitation No:</b> RFQ 16-07-4200	<b>Budgeted, Transferred, or Contingency:</b> Budgeted
<b>On-Going Maintenance Cost:</b> N/A	<b>Funding Source:</b> O&M Budget
<b>Attached / Supporting Documents</b>	
Exhibit "A" - AC2016-05-04	

**BACKGROUND:**

The Jacksonville Aviation Authority (JAA) is currently under contract with CDM Smith and Aerostar Environmental for On-Call Environmental Services for all four airports in the JAA system. These services were awarded under RFQ No. 16-07-42001, where CDM Smith and Aerostar were evaluated and ranked for selection by committee.

In selecting an award amount, historical data was used to arrive at the funding numbers. Due to unexpected environmental incidents and extra environmental services being required during the initial 3-year term, the original funding amount has almost been fully expended, making it necessary for an increase.

**RECOMMENDATION:**

**Planning & Engineering recommends that JAA Award No. AC2016-05-04, which was awarded to CDM Smith, Inc. and Aerostar Environmental for on-call environmental consultant services, be amended to: (i) address unexpected environmental incidents, unforeseen conditions and service level increases beyond the historical and estimated spend for the initial three-year term; and (ii) increase the cost of services during the initial three-year term by \$114,000.00, for a new total potential amount of \$2,037,106.00.**

Initial 3-Year Term	First Renewal	Second Renewal
\$1,156,650.00	\$419,265.00	\$461,191.00



# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding		I have verified that, as of <u>2 / 20</u> /2019, there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission ( <i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i> ).
Name/Title:	Kimberly Howard	
Signature:		

**ORIGINATED BY:**  
 David Dunkley  
 Environmental Coordinator  
  
 Signature and Date 2/20/19

**AND SUBMITTED FOR APPROVAL**  
 Kimberly Howard  
 Senior Manager of Planning  
  
 Signature and Date 2/20/2019

**PROCUREMENT REVIEW:**  
 Buyer: Samantha Smid  
  
 Signature and Date 2/20/19

Devin J. Reed  
 Procurement Director  
  
 Signature and Date 02-21-19

**SUBMITTED FOR APPROVAL:**  
 Anthony Cugno  
 Chief Operating Officer  
  
 Signature and Date 2/22/19

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: \_\_\_ Ayes; \_\_\_ Nays)**

Meeting Date: \_\_\_\_\_  
 \_\_\_\_\_  
 Recording Secretary

**CHIEF EXECUTIVE OFFICER APPROVAL:**

Mark D. VanLoh, CEO  
 \_\_\_\_\_  
 Signature and Date

**CONDITIONS OF APPROVAL, IF ANY:**



JACKSONVILLE AVIATION AUTHORITY  
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**Noticed Agenda Item**

**(Exhibits available upon request)**

**Item 7: AC2019-02-07**

**JIA Hourly Garage Moving Walkway Replacement  
Vendor: Otis Elevator Company  
(Cost: \$2,742,000.00; Funding: Capital)**



# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Subject/Awardee:</b> JIA Hourly Garage Moving Walkway Replacement / Otis Elevator Company	<b>Cost:</b> \$2,742,000.00
<b>Solicitation No:</b> Amendment	<b>Budgeted, Transferred, or Contingency:</b> Budgeted
<b>On-Going Maintenance Cost:</b> See Maint. Agt.	<b>Funding Source:</b> Capital
<b>Attached / Supporting Documents</b>	
<b>Exhibit "A":</b> Contract with Otis Elevator d/b/a Coastal Elevator for the Replacement Moving Walkways;	
<b>Exhibit "B":</b> Award No. AC2018-06-01S	

### BACKGROUND:

For over a year, the moving walkways in the Hourly Garage at Jacksonville International Airport (JIA) have been inoperative. Efforts to refurbish the walkways through Schindler, the original equipment manufacturer, or by procuring the necessary parts from Schindler and having the work performed by others, have been unsuccessful. The only means left at JAA's disposal to address the moving walkway issue is to replace them with new units.

Pursuant to Request for Proposals No. 18-04-45123 and Award No. AC2018-06-01S, JAA currently has a competitively awarded Maintenance Agreement with Otis Elevator Company, d/b/a Coastal Elevator (Otis). Section 3.05 of the Maintenance Agreement contemplates "additional work," which it defines as "upgrades, enhancements, modifications, and the replacement or refurbishment of any equipment, components, or system, as deemed necessary by JAA to improve aesthetics, safety, reliability, or performance of the equipment or system(s) under the Contract." As such, JAA requested a proposal from Otis to provide and install new moving walkways. JAA worked with Otis to develop a scope of work, resulting in its proposal to replace the walkways for \$2,742,000.00.

This work will be completed as an amendment to the Otis Maintenance Agreement. There are currently \$4,000,000.00 budgeted for replacement of the moving walkways.

### RECOMMENDATION:

**Planning & Engineering recommends Award No. AC2018-06-01S, awarded to Otis Elevator Company, dba Coastal Elevator Company (Otis), for elevator, escalator and moving walkway maintenance and repairs at JIA, be amended pursuant to Section 3.05 of JAA's Maintenance Agreement with Otis, to: (i) increase the scope of work to include the replacement of two moving walkways in the Hourly Garage at JIA; and (ii) increase the contract amount by \$2,742,000.00. Funds are budgeted within the capital budget for fiscal year 2019.**



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Verification of Funding		I have verified that, as of <u>2/20/2019</u> , there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission ( <i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i> ).
Name/Title:	Derek Powder - Sr. Manager, Engineering and Construction	
Signature:		

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Derek Powder  
Senior Manager, Eng. And Const.  2/20/19  
Signature and Date

**PROCUREMENT REVIEW:**

Buyer: Monica Frazier  2/20/19  
Signature and Date

Devin J. Reed  
Procurement Director  02-21-19  
Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno  
Chief Operating Officer  2/22/19  
Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: \_\_\_\_\_ Ayes; \_\_\_\_\_ Nays)**

Meeting Date: \_\_\_\_\_

Recording Secretary \_\_\_\_\_

**CEO APPROVAL:**

Mark VanLoh  
Chief Executive Officer

Signature and Date \_\_\_\_\_

**CONDITIONS OF APPROVAL, IF ANY:**