

JULY 22, 2019

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. in the Procurement Conference Room of JAA's Administration Building, which is located at 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <a href="https://www.sam.gov/portal/public/SAM/">https://www.sam.gov/portal/public/SAM/</a>.

#### Noticed Agenda Item

(Exhibits available upon request)

Item 1: AC2019-07-01

Hangars 44 and 45 Lease Vendor: Geomni (Cost: Revenue Gen.; Funding: N/A)





Subject/Awardee: Hangars 44 and 45 Lease / Geomni

Cost: Revenue Gen.

Solicitation No: RFI 19-10-43101 Budgeted, Transferred, or Contingency: N/A

On-Going Maintenance Cost: N/A Funding Source: N/A

#### **Attached / Supporting Documents**

Exhibit "A" - Evaluation Matrix

Exhibit "B" - SPIS

#### **BACKGROUND:**

In recent years, the Jacksonville Aviation Authority ("JAA") has taken possession of Hangars 44 and 45 at Jacksonville Executive at Craig Airport ("JAXEX"). Within the last year, several aeronautical companies have expressed interest in leasing corporate hangar space at JAXEX. As such, Request for Interest No. 19-10-43101 ("RFI") was issued, in response to which four proposals were received, reviewed and evaluated.

The responsive proposals were evaluated based on the following criteria: (i) executive summary and type of facility use; (ii) experience and financial position; (iii) proposed rent; and (iv) proposed capital improvements, resulting in the following scores (highest possible score of 100):

| Rank Order | Respondents      | Scores |
|------------|------------------|--------|
| 1          | Geomni           | 86.67  |
| 2          | Bragg Avionics   | 74.18  |
| 3          | Sky Harbor       | 53.22  |
| 4          | Craig Air Center | 52.99  |

Evaluations resulted in an award recommendation to GV Air, Inc. doing business as Geomni ("Geomni"), the highest ranked proposer, which has been a tenant at JAXEX since 1989 and currently performs aerial photography services on the airport and serves the southeastern region for its parent company, Verisk.

#### **RECOMMENDATION:**

Business Development recommends an award be made to Geomni, the highest ranked of four proposers in response to RFI No. 19-10-43101, for an initial five-year term, with three five-year renewal options. As this contract is revenue generating, the rent for the first year is \$113,216 and increases on an annual basis. If all renewal options are exercised, then the rent collected by JAA during the term will be \$2,560,825. Business Development will obtain JAA Board approval prior to the execution of the lease agreement.





| Vouisiantian of Funding                   | I have verified that, as of//2019 there are budgeted funds  |
|---|---|
| Verification of Funding Name/Title: NI∯   | in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may   |
| Signature:                                | verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same). |
|   |   |
| ORIGINATED AND SUBMITTED FOR              | APPROVAL BY:  |
| Matt Bocchino<br>Properties Administrator | 2 7/10/19 Signature and Date  |
| PROCUREMENT REVIEW:                       | <u></u>   |
| Buyer: Marilyn V. Fryar                   | Signature and Date  |
| Devin J. Reed<br>Procurement Director     | 07.18.19  |
| SUBMITTED FOR APPROVAL:                   | Signature and Date  |
| Richard Rossi<br>Chief Financial Officer  | Signature and Date  Signature and Date  |
| AWARDS COMMITTEE APPROVA                  | AL / DENIAL: (Vote: Ayes; Nays)   |
| Meeting Date:                             |   |
| CEO APPROVAL: Mark VanLoh                 | Recording Secretary   |
| Chief Executive Officer                   | Signature and Date  |
| CONDITIONS OF APPROVAL, IF AN             | Y:  |
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#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 2: AC2019-07-02

E-Commerce Marketplace Vendor: Amazon

(Cost: \$35,001.00; Funding: Various)





Subject/Awardee: E-Commerce Marketplace / Amazon.com

\$35,001.00 Cost:

Solicitation No: Amendment

**Budgeted, Transferred,** 

Budgeted

or Contingency:

On-Going Maintenance Cost: N/A

Funding Source: Various

Attached / Supporting Documents

Exhibit "A" - U.S. Communities/OMNIA Partners Contract R-TC-17006 Executive Summary / 2018 Posting

Exhibit "B" - Spend Analysis

Exhibit "C" - Public Posting Notice

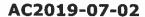
#### **BACKGROUND:**

In March of 2018, Procurement made a properly noticed informal piggyback award to Amazon.com, utilizing U.S. Communities' Prince William County Public Schools, VA Contract No. R-TC-17006 for Online Marketplace Purchases of Products and Services, with an amount not to exceed \$24,999.00, pursuant to Section 3.01(C) of the Procurement Code. The Amazon.com contract has provided JAA with the ability to procure goods at discounted pricing, research comparative pricing, access a network of vendors to find discontinued and difficult items to procure locally, utilize next day shipping and 24/7 online access.

The monetary spend has been monitored and is approaching the informal limit (see Exhibit "B"). In an effort to eliminate any ratifications of spending, Procurement seeks to increase the purchasing limit to \$60,000, which will be utilized by all departments and/or locations within JAA through January 18, 2022, the end of the initial five-year term available under the utilized contract.

#### RECOMMENDATION:

Procurement recommends that JAA amend its properly noticed informal award to Amazon.com for convenient on-line marketplace purchases of necessary products needed throughout JAA's Airport System, by increasing the not-toexceed amount to \$60,000.00, based upon historic spend data, for the remainder of a five-year contract term, which expires on January 18, 2022.





| Name/Title:  | Not applicable / various<br>department use | I have verified that, as of//2019 there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify funding; however, verification of an award submission that is |
|--|--|---|
| Signature:   | 3833 D D                                   | unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).  |
|  |  |   |
| ORIGINA  | TED AND SUBMITTED FOI                      | R APPROVAL BY:  |
| LeNedda Edwards<br>Procurement Administrator           |  | Lovedda Esley 7.19.19 Signature and Date  |
| PROCURE  | MENT REVIEW:                               |   |
| Buyer: (sai  | me as originator)                          | Signature and Date  |
| Devin J. Reed<br>Procurement Director                  |  | 07.18.19  |
| SUBMITTE   | D FOR APPROVAL:                            | Signature and Date  |
| Debra Brag<br>Chief Legal                              |  | Signature and Date  |
| AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: Ayes; Nays) |  |   |
| Meeting Da   | te:  |   |
| CEO APPR<br>Mark D. Va                                 | nLoh                                       | Recording Secretary   |
| Chief Executive Officer                                |  | Signature and Date  |
| CONDITIONS OF APPROVAL, IF ANY:                        |  |   |
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#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 3: AC2019-07-03

**LED Glowtop Light Retrofit Kits Vendor: Lamp Sales Unlimited** (Cost: \$132,960.00; Funding: 45133.77430)

AC2019-07-03



### SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: LED Glowtop Light Retrofit Kits /

**Cost:** \$132,960.00

Lamp Sales Unlimited

Solicitation No: ITB No. 19-22-45133

Budgeted, Transferred, or Budgeted

**Contingency:** 

On-Going Maintenance Cost: N/A

**Funding Source:** 45133.77430

#### **Attached / Supporting Documents**

**Exhibit "A"** – Solicitation Sheet **Exhibit "B"** – Bid Opening Matrix

#### **BACKGROUND:**

Facilities requests authorization to purchase 200 LED Glowtop Light Retrofit kits, manufactured by Phillips Gardco-Lighting, for the upper and lower curbside levels at the Jacksonville International Airport (JIA). Parts for the existing lights are no longer in production and the lights require replacement.

Procurement issued ITB No. 19-22-45133 and received two responses from City Electric Supply and Lamp Sales Unlimited. Procurement has reviewed the submissions and identified Lamp Sales Unlimited as the sole conforming bidder.

| Bidder               | Amount       | Conforming/Non-Conforming |
|----------------------|--------------|---------------------------|
| City Electric Supply | \$131,840.00 | Non-Conforming            |
| Lamp Sales Unlimited | \$132,960.00 | Conforming                |

#### **RECOMMENDATION:**

Facilities recommends an award be made to Lamp Sales Unlimited, the only conforming of two bidders, for the purchase of 200 LED Glowtop Light Retrofit Kits, in a total not-to-exceed amount of \$132,960.00. Funds for this purchase are budgeted within cost center 45133.77430.





| Verification of Fu                                       | I have verified that, as of 7/8/2019 there are budgeted funds in   |
|--|--|
| Name/Title: David Jones / Direc                          | the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify  |
| Signature:   | funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same). |
| 0  |  |
| ORIGINATED BY:   |  |
| Kira Zander<br>Facilities Administrator                  | 5ignature and Date   |
| SUBMITTED FOR APPRO                                      | VAL BY:  |
| David Jones<br>Director, Facilities                      | Signature and Date   |
| PROCUREMENT REVIEW                                       | ·:   |
| Buyer: Monica Frazier                                    | Monico M. Frazio 7.10.19 Signature and Date  |
| Devin J. Reed<br>Procurement Director                    | 07.18.19   |
| Signature and Date SUBMITTED FOR APPROVAL:               |  |
| Anthony Cugno<br>Chief Operating Officer                 | Signature and Date   |
|  |  |
| AWARDS COMMITTI  | EE APPROVAL / DENIAL: (Vote: Ayes; Nays)   |
| Meeting Date:  |  |
| <b>CEO APPROVAL:</b> Mark VanLoh Chief Executive Officer | Recording Secretary  |
| Ciner Executive Officer                                  | Signature and Date   |
| CONDITIONS OF APPRO                                      | VAL, IF ANY:   |



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#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 4: AC2019-07-04

Equipment Rental- Long Reach Excavator Vendor: United Rentals PR (Cost: \$6,649.00; Funding: 45133.77320)





Subject/Awardee: Equipment Rental - Long Reach Excavator /

**Cost:** \$6,649.00

United Rentals PR

Solicitation No: Amendment

Budgeted, Transferred, or Contingency: Budgeted

On-Going Maintenance Cost: N/A

Funding Source: 45133.77320

#### **Attached / Supporting Documents**

Exhibit "A" - Approved Award Submission AC2019-06-03S

Exhibit "B" - United Rentals PR Invoice

#### **BACKGROUND:**

On June 6, 2019, the Jacksonville Aviation Authority's (JAA) Awards Committee approved Award No. AC2019-06-03S for the rental of a long reach excavator from United Rentals PR. The initially authorized rental period ended on June 12, 2019; however, the need for the equipment continued until June 26, 2019, when it was returned to United.

#### RECOMMENDATION:

Facilities recommends Award No. AC2019-06-03S to United Rentals PR, for the three-month rental of a long reach excavator, be ratified and amended to increase the total award amount by \$6,649.00, for a new total not-to-exceed amount of \$33,765.50. Funds for this rental are budgeted within cost center 45133.77320.





| Verification of Funding                           | I have verified that, as of <b>7/8/2019</b> there are budgeted funds in   |
|---|---|
| Name/Title: David Jones / Director, Facilities    | the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify |
|   | funding; however, verification of an award submission that is unbudgeted or   |
| Signature:  | that requires transferred or contingency funding must also attach approved documentation evidencing the same).                                |
| 0   |   |
| ORIGINATED BY:                                    | 2 0-  |
| Kira Zander<br>Facilities Administrator           | Signature and Date  |
| SUBMITTED FOR APPROVAL BY:                        |   |
| David Jones<br>Director, Facilities               | Signature and Date  |
| PROCUREMENT REVIEW:                               |   |
| Buyer: Monica Frazier                             | Monico M. Franje 7.10.19 Signature and Date   |
| Devin J. Reed<br>Procurement Director             | Signature and Date  |
| SUBMITTED FOR APPROVAL:                           | Signature and Date  |
| Anthony Cugno Chief Operating Officer             | Signature and Date  |
|   |   |
| AWARDS COMMITTEE APPROV                           | AL / DENIAL: (Vote: Ayes; Nays)   |
| Meeting Date:                                     | Recording Secretary   |
| CEO APPROVAL: Mark VanLoh Chief Executive Officer | Recording Secretary   |
| Chief Executive Officer                           | Signature and Date  |
| CONDITIONS OF APPROVAL, IF A                      | NY:   |
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#### Noticed Agenda Item

(Exhibits available upon request)

Item 5: AC2019-07-05

Cecil Airport Runway 18L/36R Rehabilitation Vendor: Superior Construction Company Southeast, LLC (Cost: \$5,868,821.00; Funding: Capital)





Subject/Awardee: Cecil Airport Runway 18L/36R Rehabilitation/

**Cost:** \$5,868,821.00

Superior Construction Company Southeast,

LLC

Solicitation No: C-826

Budgeted, Transferred, or Contingency: Budgeted

On-Going Maintenance Cost: N/A

Funding Source: Capital

Attached / Supporting Documents

Exhibit "A": Bid Tab and Solicitation Sheet

#### BACKGROUND:

The Cecil Airport runway rehabilitation includes the complete removal and reconstruction of the center 50-foot wide keel section for the concrete pavement section located on both ends of Runway 18L-36R. The "keel" replacement provides rehabilitation of the central and most critical portion of the Runway used by the design aircrafts main gears.

The project was bid as two schedules, with the Basis of Award being the low bid for Schedule No. 2.

Seven bids were received on June 25, 2019. Superior Construction Company Southeast, LLC submitted a low bid of \$5,868,821.00. The other total bids submitted were:

| Anthony Allega Cement Contractor, LLC | \$5,958,637.33  |
|---------------------------------------|-----------------|
| McCarthy Improvement Company          | \$6,967,355.00  |
| Gosalia Concrete Contractors, Inc.    | \$8,436,980.00  |
| J.A. Long, Inc.                       | \$9,484.727.00  |
| Boh Bros. Construction Co.            | \$10,832,450.00 |
| Precision 2000, Inc.                  | Non-conforming  |

The Engineer's Estimate was \$8,653,225.00. Therefore, Superior Construction's bid is considered acceptable for award of the contract.

There is currently \$7,192,000 remaining in the project budget.

#### **RECOMMENDATION:**

Planning and Engineering recommends an award be made to Superior Construction Company Southeast, LLC, the lowest responsive, responsible bidder of the seven bidders in response to ITB C-826, for the Cecil Airport Runway 18L-36R Rehabilitation, in the amount of \$5,868,821.00.





| Ver<br>Name/Title:<br>Signature:                              | Kimberly Howard, Sr Manager of Planning   | I have verified that, as of/15_/2019 there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same). |  |
|---|---|---|--|
|   |   |   |  |
| ORIGINA   | ORIGINATED AND SUBMITTED FOR APPROVAL BY: |   |  |
| Jaime Eaton<br>Design & Construction Engineer                 |   | Signature and Date  |  |
| PROCURE   | EMENT REVIEW:                             |   |  |
| Buyer: n/a  Devin J. Reed  Procurement Director  FORM PROVAL: |   | Signature and Date  07.18.19  Signature and Date  |  |
| Tony Cugr   | 10  |   |  |
|   | rating Officer                            | Signature and Date  |  |
| AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: Ayes; Nays)        |   |   |  |
| Meeting D   | ate:                                      |   |  |
| CEO APPI<br>Mark VanL   |   | Recording Secretary   |  |
| Ciliei Exec   | duve officer                              | Signature and Date  |  |
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#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 6: AC2019-07-06

Cecil Airport Airfield Signage Replacement Vendor: H.L. Pruitt Corp. (Cost: \$696,550.00; Funding: Capital)





Subject/Awardee: Cecil Airport Airfield Signage Replacement /

**Cost:** \$696,550.00

H.L. Pruitt Corp.

Solicitation No: C-843

Budgeted, Transferred, or Contingency: Budgeted

On-Going Maintenance Cost: N/A

Funding Source: Capital

Attached / Supporting Documents

Exhibit "A": Bid Tab and Solicitation Sheet

#### **BACKGROUND:**

This project for Cecil Airport includes the removal of existing illuminated and non-illuminated airfield signage and replacement with new airfield signage, utilizing existing sign foundations and electrical wiring. The following airfield signs will be replaced:

- Mandatory Signs
- Directional / Destination Signs
- Location Signs
- Informational Signs
- Distance Remaining Signs

Four bids were received on June 25, 2019. H.L. Pruitt Corp submitted a low bid of \$696,550.00. The other total bids provided were:

| Precision Approach, LLC           | \$792,830.00   |
|-----------------------------------|----------------|
| Trinity Electrical Services, Inc. | \$847,806.00   |
| J. Ranck Electric, Inc.           | \$1,096,675.01 |

The Engineer's Estimate was \$1,032,900.00. Therefore, H.L. Pruitt Corp's bid is considered acceptable for award of the contract.

There is \$1,330,680.00 remaining in the project budget.

#### **RECOMMENDATION:**

Planning and Engineering recommends an award be made to H.L. Pruitt Corp, the lowest responsive, responsible bidder of four bidders in response to ITB C-843, for Cecil Airport Airfield Signage Replacement, in the amount of \$696,550.00.





| Ver  | ification of Funding                    | I have verified that, as of//2019 there are budgeted funds   |
|--|---|--|
| Name/Title:  | Kimberly Howard, Sr Manager of Planning | in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify funding; however, verification of an award submission that is unbudgeted on that requires transferred or continuous funding must also |
| Signature:   | KHOWAL                                  | unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).   |
|  |   |  |
| ORIGINA  | TED AND SUBMITTED FOR                   | APPROVAL BY:   |
| Jaime Eaton<br>Design & Construction Engineer          |   | Signature and Date   |
| PROCURE  | MENT REVIEW:                            |  |
| Buyer: n/a   |   | N   A<br>Signature and Date 1  |
| Devin J. R   |   | X 1- 1 ) (07.18.19   |
| Procureme  | ent Director                            | Signature and Date   |
| SUBMITT  | ED FOR APPROVAL:                        | <b>3</b>   |
| Tony Cugno<br>Chief Operating Officer                  |   | Cianahan and Daha  |
|  |   | Signature and Date   |
| AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: Ayes; Nays) |   |  |
| Meeting D  | ate:                                    |  |
| CEO APPI<br>Mark VanL                                  |   | Recording Secretary  |
| Ciliei Exec  | duve Officer                            | Signature and Date   |
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#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 7: AC2019-07-07

JIA Airfield Pavement & Access Roadway Rehab Vendor: JD Hinson Company (Cost: \$1,595,733.01; Funding: Capital)

AC2019-07-07



### SUBMISSION FOR AWARDS COMMITTEE APPROVAL

**Subject/Awardee:** JIA Airfield Pavement & Access Roadway

**Cost:** \$1,595,733.01

Rehab / JD Hinson Company

Solicitation No: C-839

Budgeted, Transferred, or Contingency: Budgeted

On-Going Maintenance Cost: N/A

Funding Source: Capital

**Attached / Supporting Documents** 

Exhibit "A": Bid Tab and Solicitation Sheet

#### **BACKGROUND:**

This contract combines the following JAA Projects at the Jacksonville International Airport:

- 1. Taxiway H&R Rehabilitation (J2019-17) -
  - The asphalt island located off the end of Concourse A along Taxiway H will be reconstructed to concrete pavement.
  - The asphalt shoulder rehab along Taxiway R and Cargo Ramp 1 will consist of a mill and overlay.
- 2. Air Cargo 4 Access Road Rehab (J2019-18) The 24' wide access roadway at Air Cargo 4 will consist of a mill and overlay.

The rehabilitation of the pavement areas will address ongoing FOD issues on the airfield.

Three bids were received on June 25, 2019. JD Hinson Company submitted a total low bid of \$1,595,733.01. The other total bids provided were:

| Superior Construction Company Southeast, LLC | \$1,634,692.50 |
|--|----------------|
| CGC, Inc.                                    | \$1,694,923.00 |

The Engineer's Estimate was \$1,593,070.00. Therefore, JD Hinson Company bid is considered acceptable for award of the contract.

The total project budget in FY20 for the project is \$1,400,000 (90% FAA/10% JAA). A budget transfer in the amount of \$250,000 will be required prior to issuing the Notice to Proceed in FY20.

#### **RECOMMENDATION:**

Planning and Engineering recommends an award be made to JD Hinson Company, the lowest responsive, responsible bidder of three bidders in response to ITB C-839, for the JIA Airfield Pavement and Access Roadway Rehab, in the amount of \$1,595,733.01.





| Ver  | ification of Funding                    | I have verified that, as of $\frac{1}{15}/2019$ there are budgeted funds  |  |
|--|---|---|--|
| Name/Title:  | Kimberly Howard, Sr Manager of Planning | in the above-referenced funding source that are sufficient to cove<br>the amount of this award submission (directors or their designees me<br>verify funding; however, verification of an award submission that |  |
| Signature:   | KHowal                                  | unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).  |  |
|  |   |   |  |
| ORIGINA  | TED AND SUBMITTED FOR                   | APPROVAL BY:  |  |
| Jaime Eaton<br>Design & Construction Engineer          |   | Signature and Date  |  |
| PROCURE  | MENT REVIEW:                            |   |  |
| Buyer: n/a   | <b>a</b>                                | N A Signature and Date  |  |
| Devin J. Reed Procurement Director                     |   | Signature and Date  |  |
| SUBMITT  | ED FOR APPROVAL:                        |   |  |
| Tony Cugno<br>Chief Operating Officer                  |   |   |  |
|  |   | Signature and Date  |  |
| AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: Ayes; Nays) |   |   |  |
| Meeting D  | ate:                                    |   |  |
| CEO APPI<br>Mark Vanl                                  |   | Recording Secretary   |  |
|  | cutive Officer                          |   |  |
|  |   | Signature and Date  |  |
| CONDITIONS OF APPROVAL, IF ANY:                        |   |   |  |
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JULY 22, 2019

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. in the Procurement Conference Room of JAA's Administration Building, which is located at 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <a href="https://www.sam.gov/portal/public/SAM/">https://www.sam.gov/portal/public/SAM/</a>.

#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 8: AC2019-07-08

Three Shuttle Buses for Parking Operation
Vendor: Creative Bus Sales, Inc.
(Cost: \$193,930.95; Funding: 43605 Small Cao FY19)





Subject/Awardee: Three Shuttle Buses for Parking Operation /

Cost: \$193,930.95

Creative Bus Sales, Inc.

**Solicitation No:** Piggy-Back

Budgeted, Transferred, or Contingency: Transferred

On-Going Maintenance Cost: N/A

Funding Source: 43605

Small Cap FY19

#### **Attached / Supporting Documents**

Exhibit "A" - Contract Pricing Worksheet

Exhibit "B" - JAA Vehicle Request Form and Public Posting Notice

#### **BACKGROUND:**

The Jacksonville International Airport (JIA) has 10 buses and two electric carts that currently operate at its four parking facilities: Daily Surface; Economy 1; Economy 2; and Economy 3. JIA's Parking function is responsible for the maintenance, repair and fuel costs incurred in operating these buses, which are required 24 hours a day, seven days a week to transport passengers between the terminal and its parking facilities.

JIA opened Economy 3 on July 1st, due to an increase in passenger traffic. The surge in cars parking at the airport, coupled with construction in the garages, has recently brought JIA to capacity at peak times and/or days. To decrease the wait times for customers, our Parking vendor changed the shuttle routes, which increased the number of shuttles needed at one time. The three shuttles will be used as needed, when other shuttles are out of service for maintenance. After discussing this issue with Procurement, it was decided that, pursuant to § 3.08 of the Procurement Code, JAA's best interests are served by utilizing or piggybacking Houston-Galveston Area Council Contract No. BT01-17, which was competitively awarded to Creative Bus Sales, for the purchase of three ADA shuttle buses at a cost of \$193,930.95 (12-passenger with two wheelchair positions). JAA's Ground Transportation and Garage have reviewed and are in agreement with this request.

#### **RECOMMENDATION:**

Parking recommends that JAA utilize Houston-Galveston Area Council Contract No. BT01-17 to make a properly noticed award to Creative Bus Sales, Inc., pursuant to § 3.08 of the Procurement Code, for the purchase of three ADA shuttle buses (12-passenger with two wheelchair positions), in a not-to-exceed amount of \$193,930.95, plus any reasonable processing fees associated with utilizing the referenced Contract.





| Verification of Funding                        | I have verified that, as of//2019 there are budgeted funds   |
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|  | in the above-referenced funding source that are sufficient to cover<br>the amount of this award submission (directors or their designees may |
| Name/Title: Kimberh Howard Sr. manage Planning | verify funding; however, verification of an award submission that is   |
| Signature: Kinbuly Howard                      | unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).                 |
| 0  | the barrier.   |
| ORIGINATED AND SUBMITTED FOR                   | APPROVAL BY:   |
| Nancy Coppen                                   |  |
| Manager, Parking & GT                          | Signature and Date   |
| PROCUREMENT REVIEW:                            |  |
|  | Marchan 11 A   |
| Buyer: Marilyn V. Fryar                        | Mary 1. Tryal 07.11.19   |
|  | Signature and Date   |
| Devin J. Reed                                  | X ) 1 ) 1 07.18.19   |
| Procurement Director                           |  |
| SUBMITTED FOR APPROVAL:                        | Signature and Date   |
|  |  |
| Richard Rossi                                  | Hall Day William   |
| Chief Financial Officer                        | Signature and Date   |
|  | Signature and Date   |
| AWARDS COMMITTEE APPROVAL                      | _ / DENIAL: (Vote: Ayes; Nays)   |
| Meeting Date:                                  |  |
|  | Recording Secretary  |
| CEO APPROVAL:                                  | ,  |
| Mark VanLoh Chief Executive Officer            |  |
| Chief Executive Officer                        | Signature and Date   |
|  | Signature and Date   |
| CONDITIONS OF APPROVAL, IF ANY                 |  |
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#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 9: AC2019-07-09

PCI Compliance Assessment and Cyber Security
Plan Review and Preparation
Vendor: RSM US, LLP

(Cost: \$120,000.00; Funding: 31001-77210)





**Subject/Awardee:** PCI Compliance Assessment and Cyber

Cost: \$120,000.00

Security Plan Review and Preparation /

RSM US, LLP

Solicitation No: Amendment

**Budgeted, Transferred, or Contingency:** 

Transfer

On-Going Maintenance Cost: N/A

AC2017-01-08

Funding Source: 310

31001-77210

Budgeted &

**Attached / Supporting Documents** 

Exhibit "A" - JAA Award No. AC2017-01-08; Exhibit "B" - State of Florida Contract No. 973-000-14-01;

Exhibit "C" - Public Notice

#### **BACKGROUND:**

In accordance with Jacksonville Aviation Authority (JAA) Award No. AC2017-01-08, JAA entered into a contract with RSM US, LLP to provide internal audit services.

As a result of a recent RSM assessment report, JAA desires additional auditing services regarding: (i) PCI compliance; (ii) Cyber Security Plan; and (iii) items related to the assessment report. Finance recommends RSM be permitted to perform these additional assessment efforts.

#### **RECOMMENDATION:**

Finance recommends that JAA Award No. AC2017-01-08, awarded to RSM US LLP for internal audit services, be amended to increase the: (i) award amount by \$120,000.00, for a new potential not-to-exceed amount of \$220,000.00; and (ii) scope of auditing services to include PCI compliance, Cyber Security Plan and items related to RSM's recent assessment report. Funding for this award is partially budgeted in account 31001.77210. The remaining funding will come from budget transfers.





| Verification of Funding            | funds in the above-referenced funding source that are sufficient to   |
|------------------------------------|---|
| Name/Title: Richard Rossi, CFO     | cover the amount of this award submission (directors or their designees may verify funding; however, verification of an award |
|                                    | submission that is unbudgeted or that requires transferred or contingency   |
| Signature: Winatto-                | funding must also attach approved documentation evidencing the same).   |
|                                    |   |
| ORIGINATED AND SUBMITTED BY:       |   |
| Ross Jones                         | $\alpha \cap \alpha \cap \alpha$  |
| Director of Finance                | Fan Jun 1/9/19  |
| PROCUREMENT REVIEW:                | Signature and Date  |
| PROCOREMENT REVIEW:                | 8 - 4   |
| Marilyn Fryar                      | Marile 11 Davar   |
| Buyer                              | Mary 1. 1/4/11 07.11.19   |
|                                    | Signature and Da  |
| Devin J. Reed Procurement Director | 07.18.19  |
| Todarement Birecol                 | Signature and Date  |
| SUBMITTED FOR APPROVAL:            |   |
| Richard Rossi                      |   |
| Chief Financial Officer            | Widney A Kossi  |
|                                    | Signature and Date  |
|                                    |   |
| AWARDS COMMITTEE APPROVA           | L / DENIAL: (Vote: Ayes; Nays)  |
| Meeting Date:                      |   |
|                                    | Recording Secretary   |
| EXECUTIVE DIRECTOR APPROVAL:       |   |
| Mark VanLoh, CEO                   | Signature and Date  |
|                                    | Signature and Bate  |
| CONDITIONS OF APPROVAL:            |   |
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In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. in the Procurement Conference Room of JAA's Administration Building, which is located at 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <a href="https://www.sam.gov/portal/public/SAM/">https://www.sam.gov/portal/public/SAM/</a>.

#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 10: AC2019-07-10

Wet/Dry Fire Protection Systems Maintenance and Repair Vendor: AEGIS Fire Integrated Services, LLC (Cost: \$182.500.00; Funding: 44202.77280, 44402.77280)





Subject/Awardee: Wet/Dry Fire Protection Systems Maintenance

Cost:

\$182,500.00

and Repair /

(+\$11,000.00

AEGIS Fire Integrated Services, LLC

Annual Cont.)

Solicitation No: Piggy-back

On-Going Maintenance Cost: N/A

Budgeted, Transferred, or Contingency: Budgeted

**Funding Source:** 44202.77280

44402.77280

**Attached / Supporting Documents** 

Exhibit "A" - JAXPORT Contract RFP No. 18-10; Exhibit "B" - Public Posting Notice;

Exhibit "C" - Building Locations

#### BACKGROUND:

The Jacksonville Aviation Authority's (JAA) Cecil Airport and Herlong Airport have lease obligations and requirements to provide fire suppression to some of their tenants, as well as maintenance and repair in the building locations identified in Exhibit "C".

Cecil Airport and Herlong Airport request authorization to utilize Jaxport's contract to provide fire suppression services, which contract was competitively awarded to AEGIS Fire Integrated Services, LLC in response to RFP No. 18-10. The aforementioned contract has an effective date from October 1, 2018 - September 30, 2021, with three (3) one-year renewals. JAA is authorized to utilize this contract pursuant § 3.08 of its Procurement Code.

#### **RECOMMENDATION:**

Cecil and Herlong Airports recommend that JAA utilize Jaxport Contract No. 18-10, pursuant to § 3.08 of its Procurement Code, to make a properly noticed award to AEGIS Fire Integrated Services, LLC, for Wet/Dry Fire Protection System Maintenance and Repair Services, for an initial three-year term, with renewals of up to two years, in a total annual amount of \$36,500.00, for a total potential notto-exceed amount of \$182,500.00. Cecil Airport requests an additional \$11,000.00 annually for unforeseen repairs.

Cecil Airport: 44202.77280

| Initial 3 Year            | First Renewal             | Second Renewal            |
|---------------------------|---------------------------|---------------------------|
| \$105,000                 | \$35,000                  | \$35,000                  |
| +\$11k Repair Contingency | +\$11k Repair Contingency | +\$11k Repair Contingency |

Herlong Airport: 44402.77280

| Initial 3 Year | First Renewal | Second Renewal |
|----------------|---------------|----------------|
| \$4,500        | \$1,500       | \$1,500        |



Form Revision Date: 10-25-16



**Verification of Funding** 

Chief Executive Officer

Page 2 of 2

**CONDITIONS OF APPROVAL, IF ANY:** 

### **SUBMISSION FOR AWARDS COMMITTEE APPROVAL**

| Ver                        | ification of Funding   | I have verified that, as of $06/25/2019$ there are budgeted funds   |
|----------------------------|--|---|
| Name/Title:                | Christopher West / Cecil Airport Facilities Manager Hely Pollande / Director Cecil ( | in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may exify funding; however, verification of an award submission that is |
| Signature:                 | Ku/  | unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).  |
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| ORIGINA                    | TED AND SUBMITTED FOR  | APPROVAL BY:  |
| Kelly Dolla<br>Cecil Airpo | arhide<br>ort Director   | Xev 7/12/19   |
|                            |  | Signature and Date  |
| Buyer: Ma                  | EMENT REVIEW:<br>nrilyn V. Fryar<br>ent Administrator                                | Marilyn V. Tryal 07.16.19   |
| Devin J. R                 | eed<br>ent Director  | \$ignature and Date 07.18.19  |
| Trocarcino                 | Sile Director  | Signature and Date  |
| Rusty Cha                  | ED FOR APPROVAL: ndler ustrial and General Aviation                                  | 4Churl 7/16/19  |
|                            |  | Signature and Date  |
| AWA                        | RDS COMMITTEE APPROVA  | AL / DENIAL: (Vote: Ayes; Nays)   |
| Meeting D                  | ate:   |   |
| CEO APPI<br>Mark Vanl      | - <del>-</del>   | Recording Secretary   |

Signature and Date



JULY 22, 2019

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Noticed Agenda Item

(Exhibits available upon request)

Item 11: AC2019-07-11

Herlong AVGAS Self-Serve Replacement Upgrade **Vendor: ABA-Con Aviation Services** (Cost: \$99,575.00; Funding: 44402.77810)





Solicitation No: Quote

### SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Herlong AVGAS Self-Serve Replacement

Cost: \$99,575.00

Upgrade / ABA-Con Aviation Services

and first doll rendelett beliefees

**Budgeted, Transferred, or Contingency:** Budgeted

Small Cap FY2019

On-Going Maintenance Cost: \$500.00

**Funding Source:** 44402-77810

**Attached / Supporting Documents** 

Exhibit "A" - ABA-CON Aviation Services Quote

Exhibit "B" - Public Notice Posting, Background History Memo, & E-mail communications

#### **BACKGROUND:**

Herlong Recreation Airport's First Coast Flight Center's AVGAS Self-Serve Fueling Station has been in service for 20 years and consists of a stand-alone 1,500-gallon AVGAS tank that allows customers to purchase AVGAS via credit card 24 hours a day, seven days a week. The QT Prod M3000 used to process credit cards is no longer supported by QT Pod and the Gasboy fuel dispensing cabinet is outdated and has needed occasional repairs the last couple years. The 1,500-gallon tank is registered with FDEP and requires an annual fee.

As indicated by Marilyn Fryar's Memorandum dated July 9, 2019 and attached hereto as part of Exhibit "B", JAA contacted the four QT Pod distributors in Florida to solicit quotes in order to: (i) remove the QT Pod M3000 and replace it with the new QT Pod M4000; (ii) remove the existing tank and re-pipe with stainless steel pipe directly into the 15,000-gallon AVGAS storage tank; and (iii) replace the Gasboy fueling cabinet with a new industry standard aviation fueling cabinet.

The annual cost associated with this award include annual cellular service for credit card processing and requires a support agreement with QT Pod, which are budgeted in O&M.

#### RECOMMENDATION:

Herlong Recreation Airport's First Coast Flight Center, a JAA-operated FBO, recommends that JAA make a properly noticed award to ABA-CON Aviation Services, the lowest and most responsive of the four solicited QT Pod distributors in Florida, in not-to-exceed amount of \$99,575.00, to: (i) remove the QT Pod M3000 and replace it with the new QT Pod M4000; (ii) remove the existing tank and re-pipe with stainless steel pipe directly into the 15,000 gallon AVGAS storage tank; and (iii) replace the Gasboy fueling cabinet with a new industry standard aviation fueling cabinet.



| ver  | ification of Funding        | funds in the shows referenced funding course that are sufficient to  |
|--|-----------------------------|--|
| Name/Title:  | Chris Guest / MGR FCFC      | funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify funding; however, verification of an award submission that is |
| Signature:   | Chris Guest                 | unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).   |
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| ORIGINA  | TED AND SUBMITTED FOR       | APPROVAL BY:   |
| Chris Gues   | st<br>: Coast Flight Center | Chris Guest 7/8/19   |
|  | •                           | Signature and Date   |
| PROCURE  | MENT REVIEW:                |  |
| Buyer: Ma  | rilyn V. Fryar              | Signature and Date   |
| Devin J. R   |                             | 07.18.19   |
|  | ent Director                | Signature and Date   |
| SUBMITT  | ED FOR APPROVAL:            |  |
| Rusty Cha<br>Chief Gene                                | ndler<br>eral Aviation      | 1/llul 1/11/19   |
|  |                             | Signature and Date   |
| AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: Ayes; Nays) |                             |  |
| Meeting D  | ate:                        |  |
| CEO APPI   | ROVAL:                      | Recording Secretary  |
| Mark VanL  | oh<br>autive Officer        |  |
|  |                             | Signature and Date   |
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JULY 22, 2019

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#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 12: AC2019-07-12

Purchase of Laptops, PCs and Peripherals Vendor: StrictlyTech HP (Cost: \$180,000.00; Funding: O&M, Capital)





**Subject/Awardee:** Purchase of Laptops, PCs and Peripherals /

Cost: \$ 180,000.00

StrictlyTech HP

**Solicitation No:** Piggy-Back

**Budgeted, Transferred, or** Budgeted

Contingency:

On-Going Maintenance Cost: N/A

Funding Source: O&M & Capital

#### **Attached / Supporting Documents**

Exhibit "A" -AC2019-05-04-SR HP Standardization Documentation

Exhibit "B" - Public Notice Posting

#### **BACKGROUND:**

Information Technology Department desires a general award for the need to purchase HP Laptops, PCs and related equipment for the PC refresh project. The standard was changed from DELL to HP via Award No. AC2019-05-04-SR. Over 2019 and 2020 we will transition from DELL to HP devices and equipment.

IT and Procurement have reviewed this general purchase against vendors and cooperative purchasing sources. We are of the opinion that, pursuant to 3.08 of the Procurement Code. it is in JAA's best interest to purchase the same by piggy-backing GSA Contract No. GS-35F-475GA.

In FY19/20, IT expects to retire approximately half of its DELL leases in favor of HP purchase, and refresh approximately \$60,000 worth of equipment based on equipment age. In the first renewal, IT expects to replace the majority of remaining DELL leases and continue replacing equipment with the current level of budget of \$120,000.

#### RECOMMENDATION:

Information Technology recommends that, pursuant to the approved JAA Standardization Award No. AC2019-05-04-SR, JAA utilize GSA Contract No. GS-35F-475GA to make a properly noticed award to StrictlyTech/HP for the general provision of Laptops, PCs and related equipment, in an initial year not-to-exceed amount of \$60,000.00 and one renewal year not-to-exceed amount of \$120,000.00, for a total potential award amount of \$180,000.00.

| Initial Year | First Renewal |
|--------------|---------------|
| \$60,000     | \$120,000     |





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| Verification of Funding               | I have verified that, as of $\frac{1}{2}$ /18/2019 (insert date), there are budgeted funds in the above-referenced funding source that are   |
| Name/Title:                           | sufficient to cover the amount of this award submission (directors o   |
| Sam Sur, Dir 31                       | their designees may verify funding; however, verification of an award  |
| Signature:                            | submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).  |
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| ORIGINATED AND SUBMITTED FOR A        | APPROVAL BY:   |
| Stavon Schultz                        |  |
| Steven Schultz                        | 0× +0 1/10/19  |
| Director of Information Technology    | Signature and Date   |
|                                       | Signature and Date   |
| PROCUREMENT REVIEW:                   | · · · · · · · · · · · · · · · · · · ·  |
| I ROCORLINEITI REVIEW.                | 1 1 - 1  |
| Buyer: Samantha Smid                  | Som An 1/16/19   |
|                                       | Signature and Date   |
| Devin J. Reed                         |  |
| Procurement Director                  | X 7.1 2 07.18.19   |
| riocarcinente birector                | Signature and Date   |
| SUBMITTED FOR APPROVAL:               | Signature and Date   |
|                                       |  |
| Tony Cugno                            |  |
| Chief Operating Officer               |  |
|                                       | Signature and Date   |
| · · · · · · · · · · · · · · · · · · · |  |
| AWARDS COMMITTEE APPROVAL             | / DENITAL / (Votes Asses)  |
| AWARDS COMMITTEE APPROVAL             | / DENIAL: (Vote: Ayes; Nays)   |
| Meeting Date:                         |  |
|                                       | Recording Secretary  |
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| CHIEF EXECUTIVE OFFICER APPROVA       | AL:  |
| 4 1 5 1/2 1 - 1                       |  |
| Mark D. VanLoh                        |  |
| Chief Executive Officer               | Signature and Date   |
|                                       |  |
| CONDITIONS OF APPROVAL, IF ANY:       |  |
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JULY 22, 2019

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#### Noticed Agenda Item

(Exhibits available upon request)

Item 13: AC2019-07-13

Microsoft Office 365 Vendor: SHI (Cost: \$113,235.36; Funding: 24001)



Subject/Awardee: Microsoft Office 365 / SHI

**Cost:** \$113,235.36

+ \$4,500 Contingency

**Solicitation No:** Rescind & Amend

Budgeted, Transferred, or Contingency:

Budgeted

On-Going Maintenance Cost: N/A

\_\_\_\_\_\_

Funding Source: 24001

Attached / Supporting Documents

Exhibit "A" - AC2018-08-07 and AC2018-12-03

Exhibit "B" - Correction Breakdown

Exhibit "C" - SHI 0365 Quote

#### **BACKGROUND:**

JAA approved Award No. AC2018-08-07 to SHI for the provision of Microsoft Office 365 licensing, which was later amended by Award No. AC2018-12-03 for additional features and licensing related to security. An administrative oversight resulted in an incorrect amount being requested for each renewal year, which this amendment seeks to correct by: (i) rescinding only the renewal amounts for the additional licensing; and (ii) correcting the additional cost for the remaining renewals, which is \$37,745.12 annually.

Information Technology recommends an additional annual contingency of \$1,500, or approximately 4%, be included to allow for licensing as needed for changes in JAA's workforce.

JAA utilizes Microsoft Office 365 for: (i) e-mail hosting and perpetual upgrades, including eDiscovery and unlimited storage/retention; (ii) SharePoint hosting and perpetual upgrades, including eDiscovery; (iii) SharePoint Document Management Services for online document retention and destruction; (iv) OneDrive hosting and perpetual upgrades; (v) Microsoft Office products with perpetual upgrades (Word, Excel, Access, PowerPoint, OneNote); (vi) Skype for Business web conferencing hosting with perpetual upgrades; (vii) Microsoft Project with perpetual upgrades; and (viii) Microsoft PowerApps with perpetual upgrades.

#### **RECOMMENDATION:**

Information Technology recommends: (i) the rescission of all licensing amounts listed in Award No. AC2018-12-03 except the initial \$8,039.55; and (ii) an amendment to add an annual renewal amount of \$37,745.12, for a three-year total of \$113,235.36 to correct an administrative oversight, resulting in a new total potential not-to-exceed amount of \$345,704.91; and (iii) the inclusion of an annual \$1,500 contingency for unforeseen licensing changes, totaling \$4,500.

| Initial Year                          | First Renewal   | Second Renewal  | Third Renewal   |
|---------------------------------------|---|---|---|
| (2018 – Completed)                    | (2019-2020)   | (2020-2021)   | (2021-2022)   |
| \$53,660<br>\$8,039.55<br>\$61,699.55 | \$55,270.00<br>+ \$37,745.12<br>+ \$1,500.00<br>\$94,515.12 | \$56,900.00<br>+ \$37,745.12<br>+ \$1,500.00<br>\$96,145.12 | \$58,600.00<br>+ \$37,745.12<br>+ \$1,500.00<br>\$97,845.12 |





| Name/Title: Spie Shitz No TI                         | I have verified that, as of $\frac{7}{10}/2019$ , there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or their designees may verify funding; however, verification of an award submission that is |
|--|---|
| Signature:   | unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).  |
|  |   |
| ORIGINATED AND SUBMITTED FOR                         | APPROVAL BY:  |
| Steven Schultz<br>Director of Information Technology | Signature and Date &  |
| PROCUREMENT REVIEW:                                  | 1 /   |
| Buyer: Samantha Smid                                 | Signature and Date  |
| Devin J. Reed<br>Procurement Director                | Signature and Date  |
| SUBMITTED FOR APPROVAL:                              | Signature and Date  |
| Tony Cugno<br>Chief Operating Officer                | Signature and Date  |
| AWARDS COMMITTEE APPROVAL                            | . / DENIAL: (Vote: Ayes; Nays)  |
| Meeting Date:  |   |
|  | Recording Secretary   |
| CHIEF EXECUTIVE OFFICER APPROV                       | AL:   |
| Mark VanLoh<br>Chief Executive Officer               | Signature and Date  |
| CONDITIONS OF APPROVAL, IF ANY:                      |   |
|  |   |
|  |   |
|  |   |



In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. in the Procurement Conference Room of JAA's Administration Building, which is located at 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <a href="https://www.sam.gov/portal/public/SAM/">https://www.sam.gov/portal/public/SAM/</a>.

#### **Noticed Agenda Item**

(Exhibits available upon request)

Item 14: AC2019-07-14

JaxEx & Herlong Video Surveillance Vendor: JCI (Cost: \$52,560.00; Funding: Capital)



Subject/Awardee: JaxEx & Herlong Video Surveillance / JCI

**Cost:** \$52,560.00

+5% Cont. of \$2,628

**Solicitation No:** Amendment

Budgeted, Transferred, or Contingency: Budgeted

On-Going Maintenance Cost: NA

Funding Source: Capital

#### Attached / Supporting Documents

Exhibit "A" - AC2016-06-01S; Exhibit "B" - AC2018-09-01S; Exhibit "C" - AC2019-02-05;

Exhibit "D" - AC2019-06-03; Exhibit "E" - Herlong Camera Quote; Exhibit "F" - JaxEx Camera Quote;

**Exhibit "G"** – Supplemental Information

#### **BACKGROUND:**

JAA recently approved Award No. AC2019-02-05 to deploy a Victor unified video surveillance platform at JaxEx and Herlong Airports, which was later amended by Award No. AC2019-06-03 for additional camera and security work at Cecil.

As stated in more detail in Exhibit "G", this request is to further amend Award No. AC2019-02-05 to include the necessary communications infrastructure to complete the deployment of video surveillance at Herlong and JaxEx, in the amount of \$52,560. Information Technology recommends a 5% contingency be included for unforeseen circumstances, in the amount of \$2,628.

This request has been reviewed with the Chief of GA, Rusty Chandler, and the Chief Operating Officer, Tony Cugno, and both have approved of this change.

For clarity and transparency, the amendment history to the original award to Tyco is included below.

| Award         | Amount          | Description   |
|---------------|-----------------|---|
| AC2016-06-01S | \$ 7,450,000.00 | Original Award - Tyco   |
| AC2018-09-01S | \$ 120,727.00   | Cecil Video Surveillance  |
| AC2019-02-05  | \$ 186,328.75   | Herlong and JaxEx Video Surveillance                              |
| AC2019-06-03  | \$ 40,440.00    | Cecil Add'l Cameras and Security                                  |
| Proposed      | \$ 55,188.00    | Herlong & JaxEx Proposed Communications Needs with 5% Contingency |

#### **RECOMMENDATION:**

Information Technology recommends that JAA Award No. AC2019-02-05 to Johnson Controls, Inc., formerly Tyco, be further amended to: (i) include necessary communications infrastructure for video surveillance deployment at JaxEx and Herlong Airports; (ii) increase the award amount by \$52,560.00, for a new total potential not-to-exceed amount of \$7,797,495.75; and (iii) include a 5% contingency of \$2,628 for unforeseen conditions.



| Verification of Funding                                 | I have verified that, as of 7/19/2019 (insert date), there are  |
|---|---|
| Name/Title: Kimberly Howard, Sr.<br>Manager of Planning | budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (directors or            |
|   | their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency |
| Signature: Know Hound                                   | funding must also attach approved documentation evidencing the same).   |
| 0   |   |
| ORIGINATED AND SUBMITTED FOR                            | APPROVAL BY:  |
| Steven Schultz  | 04061 -11   |
| Director, Information Technology                        | Ster Schit 1/11/19  |
|   | Signature and Date  |
| PROCUREMENT REVIEW:                                     |   |
| Buyer: Samantha Smid                                    | Som And 7/16/19   |
| Buyer: Samanena Simo                                    | Signature and Date  |
| Devin J. Reed   |   |
| Procurement Director                                    | 07.18.19  |
| SUBMITTED FOR ARRESTAL                                  | Signature and Date  |
| SUBMITTED FOR APPROVAL:                                 |   |
| Tony Cugno Chief Operating Officer                      |   |
| Chief Operating Officer                                 | Signature and Date  |
|   |   |
| AWARDS COMMITTEE APPROVA                                | L / DENIAL: (Vote: Ayes; Nays)  |
| Meeting Date:   |   |
|   | Recording Secretary   |
| CHIEF EXECUTIVE OFFICER APPROV                          | /AL:  |
| Mark VanLoh, CEO  |   |
|   | Signature and Date  |
| CONDITIONS OF APPROVAL, IF ANY                          | <b>/</b> :  |
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