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EXEMPT

From Public Disclosure

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FINANCIAL ADVISORY SERVICES AGREEMENT

This agreement (“Agreement”), made and entered into this 1st day of December, 2022, by and between Jacksonville Aviation Authority (“Client” and/or “Authority”, “JAA”) and PFM Financial Advisors LLC (hereinafter called “PFM” and/or “Respondent”), sets forth the terms and conditions under which PFM shall provide services.

WHEREAS, Client issued a Request for Proposals No. 22-26-31001 (the “RFP”) in order to procure a firm licensed, qualified and c interested in providing financial advisory services (the “Services”); and

WHEREAS, PFM submitted a bid to Client (the “Proposal”) and has been selected to perform the Services; and

WHEREAS, the Scope of Services set forth herein shall be performed in accordance with the RFP, the Proposal, and this Contract.

WHEREAS, Client is desirous of obtaining the services of a financial advisor to develop and assist in implementing Client’s strategies to meet its current and long-term operations, financial obligations, capital financing needs and render assistance in respect to debt transactions; and

WHEREAS, PFM is capable of providing the necessary financial advisory services.

NOW, THEREFORE, in consideration of the above mentioned premises and intending to be legally bound hereby, Client and PFM agree as follows:

I. SCOPE OF SERVICES

PFM shall provide, upon request of the Client, services related to financial planning, budget and strategic advice and planning, policy development and services related to debt issuance, as applicable and set forth in **Exhibit A** to this Agreement. Client acknowledges and agrees that most tasks requested by Client will not require all services provided for in Exhibit A and as such the specific scope of services for such task shall be limited to just those services required to complete the task. Any material changes in or additions to the scope of services described in Exhibit A shall be promptly reflected in a written supplement or amendment to this Agreement. Services provided by PFM which are not specifically referenced in the scope of services set forth in Exhibit A of this Agreement shall be completed as agreed in writing in advance between the Client and PFM. Upon request of Client, PFM or an affiliate of PFM may agree to additional services to be provided by PFM or an affiliate of PFM, by a separate agreement between the Client and PFM or its respective affiliate.

II. WORK SCHEDULE

The services of PFM are to commence as soon as practicable after the execution of this Agreement and a request by the Client for such service.

IN WITNESS THEREOF, the Client and PFM have duly executed this Agreement, in duplicate, the day and year first above written.

Attest:

Signed by: Marilyn V. Fryar
Signed at: 2022-12-28 12:09:06 +00:00
Reason: Witnessing Marilyn V. Fryar

Marilyn V. Fryar 

Marilyn V. Fryar
Contract Administrator

JACKSONVILLE AVIATION AUTHORITY

Signed by: Mark VanLoh
Signed at: 2022-12-27 23:09:31 +00:00
Reason: Witnessing Mark VanLoh

Mark VanLoh 

**Mark VanLoh, CEO, or
His Designee**

(Designee's Name and Title, if applicable)

Attest:

PFM FINANCIAL ADVISORS LLC

Kevin M. McPeck
Signature

KEVIN M. McPECK
Print Name

DIRECTOR
Title

William Case
Signature

William Case
Print Name

Managing Director
Title

**Approved as to form for the
Use of the Jacksonville Aviation Authority.**

Signed by: Devin Reed
Signed at: 2022-12-27 21:40:01 +00:00
Reason: Witnessing Devin Reed

Devin Reed 

Devin Reed, Chief Compliance Officer