



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

October 28, 2024

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 1: AC2024-10-01

Runway Paint and Rubber Removal Services
Vendor: Better Barricades, Inc.
(Cost: \$2,231,500.00 Funding: Various)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Runway Paint and Rubber Removal Services / Better Barricades, Inc.	Cost: \$2,231,500.00
Solicitation No: ITB No. 24-15-26201	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: Various

Attached / Supporting Documents

- Exhibit "A"** – Scope of Services, matrix and SPIS form
- Exhibit "B"**- Better Barricades Inc bid documents

BACKGROUND:

The current contract for runway paint and removal services has a scheduling backlog between 60 to 90 days due to the high demand from Florida airports that utilize the piggyback contract from the Florida Department of Management Services. This impacts the availability of conducting maintenance on the airfield for "as-needed" services to ensure JAA's airfield maintains FAR Part 139 certification requirements regarding airfield markings.

In order to provide an alternative supplier for these services, Procurement released a direct solicitation for these services on August 8, 2024, with Invitation to Bid No. 24-15-26201, Runway Paint and Removal Services. On September 9, 2024, Procurement received three responsible and responsive bids. The bid prices are listed below:

Rank Order	Respondents	Bid Price- Total Years 1-5
1	Better Barricades, Inc.	\$2,231,500.00
2	Remac, Inc.	\$2,884,300.00
3	Hi-Lite Airfield Services, LLC	\$4,683,200.00

Better Barricades, Inc., was the lowest responsive and responsible bidder for the ITB and provided competitive pricing.

RECOMMENDATION:

Engineering & Facilities, along with Procurement, recommends an award be made to Better Barricades Inc., the lowest of three responsive bidders in response to ITB No. 24-15-26201, Runway Paint and Rubber Removal services for "as-needed" services at JIA, Cecil Airport & Spaceport, JAXEX, and Herlong airports, in a total five-year potential not-to-exceed amount of \$2,231,500.00. Funds for this award are budgeted in various cost centers.



SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	N/A
Signature:	

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Robert Speight
Sr. Mgr. Airside Facilities _____
Signature and Date

PROCUREMENT REVIEW:
Meghan Miles
Procurement Administrator _____
Signature and Date

LeNedda Esquivel
Director of Procurement _____
Signature and Date

SUBMITTED FOR APPROVAL:
Tony Cugno
Chief Operating Officer _____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024 _____
Chief Executive Officer Recording Secretary

CEO APPROVAL:
Mark VanLoh
Chief Executive Officer _____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



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Noticed Agenda Item

(Exhibits available upon request)

Item 2: AC2024-10-02

**General Banking Services
Vendor: JP Morgan Chase
(Cost: \$25,000.00 Funding: N/A)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: General Banking Services / JP Morgan Chase	Cost: \$25,000.00
Solicitation No: RFP No. 24-09-31001	Budgeted, Transferred, or Contingency: N/A
On-Going Maintenance Cost: N/A	Funding Source: N/A

Attached / Supporting Documents

Exhibit "A" – RFP Scope of Services, Receipt of Proposals tabulation, Evaluation Matrix and SPIS form
Exhibit "B" – JP Morgan Chase Proposal forms.

BACKGROUND:

On May 1, 2024, Procurement released Request for Proposals No. 24-09-31001 (RFP), General Banking Services and Direct Placement Financing, to identify the institution that can offer JAA the most favorable terms for general banking services. The Direct Placement portion of this RFP was presented and awarded during July’s Awards Committee Meeting.

On June 14, 2024, nine proposals for general banking services were received, reviewed, evaluated and scored as follows:

92.00	JP Morgan Chase
78.80	Hancock Whitney
74.40	Pinnacle Financial
71.87	Regions
70.20	Synovus Bank
87.06	TD Bank
69.53	Truist
74.73	US Bank
81.80	Wells Fargo

Based on the Evaluation Committee results and after negotiating, JAA determined JP Morgan Chase to be the most responsive and responsible respondent. The fees associated with this award are monitored and processed against the general banking accounts.

RECOMMENDATION:

Finance recommends an award be made to JP Morgan Chase, the highest ranked of nine proposers in response to RFP No. 24-09-31001, for the general banking portion of the solicitation, in an award amount of \$25,000.000 for an initial three-year term beginning upon contract execution, with renewal options of up to two years.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Jose Lopez, Director of Accounting
Signature:	

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Jose Lopez
Director of Finance _____
Signature and Date

PROCUREMENT REVIEW:

Meghan Miles
Procurement Administrator _____
Signature and Date

LeNedda Esquivel
Director of Procurement _____
Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer _____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024 _____
Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer _____
Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

October 28, 2024

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Noticed Agenda Item

(Exhibits available upon request)

Item 3: AC2024-10-03

PARCS Equipment for JAX Valet Parking Lot Modifications

Vendor: Johnson Controls, Inc.

(Cost: \$92,664.74 Funding: Capital)

Sole Source Public Notice Posting October 18 –

November 7, 2024

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: PARCS Equipment for JAX Valet Parking Lot Modifications / Johnson Controls, Inc.	Cost: \$92,664.74
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Solicitation No: Piggyback	Budgeted, Transferred, or Contingency: Budgeted
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On-Going Maintenance Cost: N/A	Funding Source: Capital
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Attached / Supporting Documents

- Exhibit "A"** – Sourcewell Contract No. 070121-JHN documentation
- Exhibit "B"** – Johnson Controls Inc. Proposal and Public Notice Posting

BACKGROUND:

The Jacksonville Aviation Authority (JAA) is currently undergoing modifications to the Valet Parking Lot and Employee Lot that are located alongside the Jacksonville International Airport (JIA). This project will modify the existing Employee Parking Lot into two areas to provide additional Valet Parking and JAA / TSA employee parking. At the September meeting of JAA’s Awards Committee, JAA Award No. AC2024-09-08 for JIA Valet Parking Lot modifications was approved and awarded to C.W. Mathews Contracting Co.

One item that was not included in the scope of services was removal and reinstallation of the existing parking revenue control equipment. This work will be completed by Johnson Controls, Inc. (JCI), a supplier currently under contract with JAA for similar services. JCI has submitted a proposal of \$92,664.74 to provide these services in accordance with Sourcewell Contract No. 070121-JHN. This proposal includes equipment, labor, and installation.

Procurement has reviewed the Sourcewell document and pricing for Contract No. 070121-JHN, which offers current and favorable pricing. As such, Procurement is of the opinion that it is in JAA’s best interest to utilize this contract, which was competitively awarded to Johnson Controls, Inc.

RECOMMENDATION:

Engineering & Facilities recommends JAA utilize Sourcewell Cooperative Contract No. 070121-JHN to make a properly noticed award to Johnson Controls, Inc., pursuant to Sections 2.05(A)(12) and/or 3.08 of JAA’s Procurement Code, for removing, re-installing and programming security cameras and parking revenue control equipment associated with the JIA Employee Parking Lot Relocation project, in a not-to-exceed amount of \$92,664.74.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Ashley Shorter, Sr. Manager of Aviation Planning
Signature:	<div style="border-bottom: 1px solid black; height: 20px; width: 100%;"></div>

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Derek Powder
Sr. Manager, Engineering & Construction

Signature and Date

PROCUREMENT REVIEW:

Samantha Smid
Procurement Administrator

Signature and Date

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024

Recording Secretary

CEO APPROVAL:
Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 4: AC2024-10-04

Hold Baggage System Belts, Rollers and Pulleys
Vendor: Belt Power, LLC
(Cost: \$50,000.00 Funding: 00000.1711 and Various)

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Hold Baggage System Belts, Rollers and Pulleys / Belt Power, LLC	Cost: \$50,000.00
Solicitation No: ITB No. 20-11-17111	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: 00000.17111 and Various

Attached / Supporting Documents

- Exhibit "A"** – JAA Awards AC2024-06-02 and AC2020-01-06
- Exhibit "B"** – Acquisition documentation and Contract Spend Analysis

BACKGROUND:

The Jacksonville Aviation Authority (JAA) previously approved JAA Awards Nos. AC2024-06-02 and AC2020-01-06 to Engineered Components, Inc. In November of 2021, Belt Power, LLC, acquired Engineered Components and assumed the contract for belts, rollers, and pulleys needed to support the Jacksonville International Airport’s Hold Baggage System (HBS), the components of which are replenished from JAA’s Storeroom inventory on an as-needed basis.

JAA’s contract with Belt Power, LLC, expires on February 2, 2025. JAA’s award of a new contract for HBS belts, rollers, and pulleys is forthcoming. However, based on the spend analysis, an additional \$50,000.00 is necessary to handle further requisitions for HBS belts, rollers, and pulleys until JAA awards a new contract.

RECOMMENDATION:

Procurement recommends JAA Award No. AC2020-01-06, to Belt Power, LLC, formerly known as Engineered Components, Inc., for belts, rollers, and pulleys, be further amended to increase the contract award by \$50,000.00, for a new potential not-to-exceed amount of \$550,000.00. JAA reserves the right to make similar purchases from other vendors when it is in its best interest to do so. Funds are budgeted within various cost centers.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	-Various-
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Andre Ratliff
Storeroom Clerk

Signature and Date

PROCUREMENT REVIEW:

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: ____ Ayes; ____ Nays)

Meeting Date: Monday, October 28, 2024

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



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Noticed Agenda Item

(Exhibits available upon request)

Item 5: AC2024-10-05

ADB Airfield Lighting System Parts
Vendor: Allen Enterprises, Inc.
(Cost: \$75,000.00 Funding: 00000.17111 and Various)
Sole Source Public Notice Posting October 16 –
November 6, 2024

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: ADB Airfield Lighting System Parts / Allen Enterprises, Inc.	Cost: \$75,000.00
Solicitation No: Sole Source	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: NA	Funding Source: 00000.17111 and Various

Attached / Supporting Documents

- Exhibit "A"** – AC2020-01-05
- Exhibit "B"** – Sole Source Letter, Sole Source Form, Spend Analysis and Public Posting Notice

BACKGROUND:

The Jacksonville Aviation Authority (JAA) previously approved JAA Award No. AC2020-01-05 to Allen Enterprises, Inc., for ADB Airfield Lighting System parts for use throughout JAA’s Airport System. A large percentage of JAA’s airfield lighting equipment is manufactured by ADB Safegate (previously known as ADB Airfield Solutions) which are manufactured to Federal Aviation Administration specifications and certified by Electrical Testing Laboratories. Allen Enterprises, Inc. is the sole provider for ADB Safegate parts.

JAA’s contract with Allen Enterprises, Inc., expires on January 31, 2025. JAA’s award of a new contract for ADB Airfield Lighting System parts is forthcoming. However, based on the spend analysis an additional \$75,000.00 is necessary to handle further requisitions for ADB Airfield Lighting System parts until JAA awards a new contract.

RECOMMENDATION:

Procurement recommends JAA Award No. AC2020-01-05, to Allen Enterprises, Inc., for ADB Airfield Lighting System parts, be amended to increase the contract award by \$75,000.00, for a new potential not-to-exceed amount of \$825,000.00. This sole source award has been publicly noticed pursuant to Section 3.09 of JAA’s Procurement Code. JAA reserves the right to make similar purchases from other vendors when it is in its best interest to do so. Funds are budgeted within various cost centers.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Andre Ratliff
Storeroom Clerk

Signature and Date

PROCUREMENT REVIEW:

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024

Recording Secretary

CEO APPROVAL:
Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

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Noticed Agenda Item

(Exhibits available upon request)

Item 6: AC2024-10-06

**Flooring Materials with Related Supplies and Services
Vendor: Interface Americas, Inc. aka Interface Services, Inc.
(Cost: \$500,000.00 Funding: Various)
Piggyback Public Notice Posting October 17-24, 2024**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Flooring Materials with Related Supplies and Services / Interface Americas, Inc. <i>aka</i> Interface Services, Inc.	Cost: \$500,000.00
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Solicitation No: Piggyback	Budgeted, Transferred, or Contingency: Budgeted
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On-Going Maintenance Cost: N/A	Funding Source: Various
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Attached / Supporting Documents

Exhibit "A" - Sourcewell Contract 061323 documentation

Exhibit "B" - Public Posting Notice

BACKGROUND:

Historically, the Jacksonville Aviation Authority (JAA) has utilized Interface Americas, Inc., aka Interface Services, Inc., for flooring projects in the main JAA Administration Building, General Aviation airports and the Jacksonville International Airport (JIA) Terminal. JAA has an ongoing need for flooring materials and related supplies across all airports and buildings for many upcoming projects. Carpet located throughout the Terminal and Concourses of JIA requires replacement due to excessive wear and stains from high passenger traffic, and JAA has various new structures and areas that will become serviceable soon.

Procurement has reviewed this request against various vendors and cooperative purchasing sources and is of the opinion that, pursuant to §§ 2.05(A)(12) and 3.08 of JAA's Procurement Code, it is in JAA's best interest to utilize Sourcewell Contract No. 061323, for flooring materials with related supplies and services, which was competitively awarded to Interface Americas, Inc. aka Interface Services, Inc., for a contract term through August 9, 2027, with up to three additional one-year extensions. Procurement will cap the contract usage at five years and return to market upon expiration. The total cost of these services includes all costs associated with the purchase of materials and installation.

RECOMMENDATION:

Procurement recommends JAA utilize Sourcewell Contract No. 061323 to make a properly noticed piggyback award to Interface Americas Inc., pursuant to §§ 2.05(A)(12) and 3.08 of JAA's Procurement Code, for flooring materials and related supplies and services as necessary throughout JAA's Airport System, in a total potential not-to-exceed award amount of \$500,000.00 over a potential five-year contract term. Funds for this purchase are budgeted within various cost centers.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Various
Signature:	N/A

I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Meghan Miles
Procurement Administrator

Signature and Date

PROCUREMENT REVIEW:

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Devin Reed
Chief Compliance Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



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Noticed Agenda Item

(Exhibits available upon request)

Item 7: AC2024-10-07

**Professional Services Agreement for Blue Angel Road-Planning and Roadway
Acceptance Package
Vendor: Kimley-Horn & Associates, Inc.
(Cost: \$27,500.00 Funding: 42001.77440)
Sole Source Public Notice Posting October 16 –30, 2024**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Professional Services Agreement for Blue Angel Road – Planning and Roadway Acceptance Package Services / Kimley-Horn & Associates, Inc.	Cost: \$27,500.00
Solicitation No: Sole Source	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: 42001.77440

Attached / Supporting Documents

- Exhibit "A"** – Kimley-Horn Proposal letter dated October 15, 2024, and Blue Angel Road – Overall Plan prepared by Kimley-Horn for SeeFried Industrial Properties
- Exhibit "B"** – Sole Source Form and Public Posting Notice

BACKGROUND:

In 2020, Jacksonville Aviation Authority ("JAA") conducted RFI No. 21-08-43101 to solicit parties interested in ground leasing and developing a non-aeronautical area on the southeastern side of Jacksonville Executive at Craig Airport (JAXEX"). Seefried Industrial Properties ("Seefried"), on behalf of Amazon and as developer, was the successful proposer and was awarded the opportunity to proceed with lease negotiations. Seefried, Amazon and JAA entered into a development and lease agreement on November 10, 2023, for the development of a "last mile" distribution facility, which includes the design and construction of a new access road to connect to Atlantic Boulevard ("Blue Angel Road").

Seefried engaged Kimley-Horn for all site design and engineering, to include representing Seefried and Amazon on all design/engineering matters related to any City of Jacksonville ("COJ") land use and construction permitting and/or other approvals necessary to construct Blue Angel Road. JAA required the new roadway to be constructed to COJ road specifications in anticipation of having a portion or all of the new roadway dedicated to COJ upon completion. JAA has engaged with COJ in pursuit of the roadway dedication and has been advised that a "Roadway Acceptance Package" must be completed and submitted for COJ review and approval prior to the roadway being considered for dedication. As engineer of record for Blue Angel Road, Kimley-Horn has completed most of the work necessary for the required submission as part of its Seefried engagement, history with the project, and ongoing work with COJ related to this project, all of which will expedite the process and reduce cost. As indicated by attached Exhibit A, Kimley-Horn's proposal is for the remaining work necessary to complete the referenced COJ package, specific to those activities and documents associated with platting and acceptance of Blue Angel Road.

RECOMMENDATION:

Business Development recommends that JAA make a properly noticed award, pursuant to Section 3.09 of the Procurement Code, to Kimley-Horn for professional services necessary to complete the City of Jacksonville required Planning and Roadway Acceptance Package, in a total potential not-to-exceed amount of \$27,500.00. Funding is budgeted within cost center 42001.77440.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Ashley Shorter, Sr. Manager Aviation Planning and Development
Signature:	<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Jay Cunio
Chief Development Officer _____
Signature and Date

PROCUREMENT REVIEW:

LeNedda Esquivel
Director of Procurement _____
Signature and Date

Devin Reed
Chief Compliance Officer _____
Signature and Date

SUBMITTED FOR APPROVAL:

Jay Cunio
Chief Development Officer _____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

October 28, 2024

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

Noticed Agenda Item

(Exhibits available upon request)

Item 8: AC2024-10-08

**Elevator, Escalator, and Moving Walkway Maintenance and Repair Services at JIA
Vendor: Otis Elevator Company dba Coastal Elevator Company
(Cost: \$1,200,000.00 Funding: J2023-03)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Elevator, Escalator, and Moving Walkway Maintenance and Repair Services at JIA / Otis Elevator Company <i>dba</i> Coastal Elevator Company	Cost: \$1,200,000.00
Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted/ Budget Transfer
On-Going Maintenance Cost: N/A	Funding Source: J2023-03

Attached / Supporting Documents

- Exhibit "A"** – JAA Award No. AC2024-01-02 and AC2024-08-11
- Exhibit "B"** – Otis Elevator *dba* Coastal Elevator Quote for Escalator Modernization for Escalators 1 and 2

BACKGROUND:

In January of 2024, the Jacksonville Aviation Authority’s (JAA) Awards Committee approved JAA Award No. AC2024-01-02 to Otis Elevator Company *dba* Coastal Elevator Company (OEC), pursuant to RFP No. 24-01-45123, for elevator, escalator, and moving walkway maintenance and repair services at the Jacksonville International Airport (JIA).

Furthermore, on August 26, 2024, JAA Award No. AC2024-08-11 was approved to add Capital Project No. J2023-03 to the scope of services in a not-to-exceed amount of \$1,446,020.00, for the replacement of Escalators 3 and 4.

Engineering & Facilities desires to increase the scope of Capital Project No. J2023-03 to modernize Escalators 1 and 2 near ticketing and baggage claim. Escalators 1 and 2 have exceeded their useful lives and are no longer cost-effective to maintain. OEC provided quotes for modernization of Escalators 1 and 2 in the total amount of \$1,200,000.00, for which Engineering & Facilities has budgeted \$2,520,000.00.

Award Submission	Cost	Contingency	Total Potential Not to Exceed
AC2024-01-02	\$2,797,553.64	\$500,000.00	\$3,297,553.64
AC2024-08-11	\$1,206,020.00	\$240,000.00	\$4,743,573.64

RECOMMENDATION:

Engineering & Facilities recommends JAA Award No. AC2024-01-02 to Otis Elevator Company, *dba* Coastal Elevator Company, for elevator, escalator, and moving walkway maintenance and repairs at JIA, be further amended to: (i) increase the scope of services of Capital Project No. J2023-03 to include to modernization of Escalator 1 and 2; and (ii) to increase the award amount by \$1,200,000.00 for said modernization, for a new total potential not-to-exceed amount of \$5,943,573.64. Funds are budgeted within FY2023 Capital Project No. J2023-03.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Ashley Shorter, Sr. Manager of Aviation Planning
Signature:	<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Gary Plutta
Sr. Manager Landside Facilities

Signature and Date

PROCUREMENT REVIEW:

Monica M. Frazier
Contract Administrator

Signature and Date

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Tony Cugno
Chief Operating Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



JACKSONVILLE AVIATION AUTHORITY AWARDS COMMITTEE MEETING AGENDA

October 28, 2024

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Noticed Agenda Item

(Exhibits available upon request)

Item 9: AC2024-10-09

**BAS Controls and Chiller Maintenance and Repair Agreements
Vendor: Johnson Controls, Inc
(Cost: \$3,276,912.00 Funding: 45123.77420 & Capital)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: BAS Controls and Chiller Maintenance and Repair Agreements / Johnson Controls, Inc.	Cost: \$3,276.912.00
Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: 45123.77420 & Capital

Attached / Supporting Documents

- Exhibit "A"** – JAA Award AC2023-09-03
- Exhibit "B"** – Historical Spend Analysis and Public Posting Notice

BACKGROUND:

On September 18, 2023, Jacksonville Aviation Authority’s Awards Committee approved JAA Award No. AC2023-09-03, for the Metasys Building Automation System (BAS) and chiller maintenance and repair service agreements for the Jacksonville International Airport’s (JIA) Building Automation and Chiller Systems, in a total amount of \$1,223,088.00. In Fiscal Year 2024, various critical projects and needed repairs were identified, a spend analysis for which reveals that approved funding for the same is reaching depletion. Under this award, Engineering & Facilities intends to initiate and complete the following projects and/or repairs prior to contract expiration of September 30, 2026:

Building / Facility	Amount
1. Admin Bldg. RTU Project (Capital Project)	\$900,000.00
2. Admin Bldg. FTU/VAV Boxes (Capital Project)	\$600,000.00
3. HVU (3 units) Replacement @ HBS (Phase 3 of 3)	\$320,000.00
4. Custodial HVAC Unit Replacement	\$70,000.00
5. AHU 1 Box Replacements	\$150,000.00
6. Data Center RTU Replacements	\$150,000.00
7. North End HBS CTX HVAC Upgrades	\$300,000.00
8. Police / Badging HVAC Design and Re-Engineering	\$50,000.00
Estimated total for the aforementioned projects:	\$2,540,000.00

Notwithstanding the above, additional funding of \$425,310.63 is also needed to continue planned preventative maintenance and repairs through contract expiration.

RECOMMENDATION:

Engineering & Facilities recommends JAA Award No. AC2023-09-03, to Johnson Controls, Inc., for BAS and chiller maintenance and repair service agreements for JIA’s Building Automation and Chiller Systems, be amended to (i): increase the award amount by \$425,310.63 to continue contract services until September 30, 2026; (ii) add an additional \$2,540,000.00 for future O&M projects; and (iii) add an additional \$311,601.37 unforeseen contingency for maintenance and repairs outside of the contracted scope of services. This represents a new total potential not-to-exceed amount of \$4,500,000.00. Funds are budgeted within cost center 45123.77420 and Facilities’ Capital Budget.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Ashley Shorter, Sr. Manager of Aviation Planning
Signature:	<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>

ORIGINATED AND SUBMITTED FOR APPROVAL BY:	
Gary Plutta Sr. Manager Landside Facilities	_____ Signature and Date
PROCUREMENT REVIEW:	
Monica M. Frazier Contract Administrator	_____ Signature and Date
LeNedda Esquivel Director of Procurement	_____ Signature and Date
SUBMITTED FOR APPROVAL:	
Tony Cugno Chief Operating Officer	_____ Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

<p>CONDITIONS OF APPROVAL, IF ANY (<i>if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes</i>):</p>



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Noticed Agenda Item

(Exhibits available upon request)

Item 10: AC2024-10-10

**Oracle System Support
Vendor: Accenture International Ltd
(formerly known as Navisite dba Remote DBA Experts)
(Cost: \$223,284.00 Funding: 24001)**

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: Oracle System Support / Accenture International Ltd (formerly known as Navisite <i>dba</i> Remote DBA Experts)	Cost: \$223,284.00
Solicitation No: Amendment	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: NA	Funding Source: 24001

Attached / Supporting Documents

- Exhibit "A"** – JAA Award AC2021-02-10
- Exhibit "B"** – Notice of Novation and Assignment and Spend Analysis

BACKGROUND:

The Jacksonville Aviation Authority (JAA) previously approved JAA Award No. AC2021-02-10 to Navisite *dba* Remote DBA Experts for Oracle System Support. On January 30, 2024, Navisite *dba* Remote DBA Experts was acquired by Accenture International Limited and will assume the Oracle software contract for general ledger, accounts payable, and other Enterprise Resource Planning (ERP) applications. Oracle software is also utilized for JAA’s work order, inventory, and other Enterprise Asset Management (EAM) applications.

As a result of JAA’s need to upgrade certain parts of the Oracle system and increase its Oracle licensing, the approved spend authority is approaching depletion. Therefore, this request is to obtain approval to increase the spending authority in the amount of \$223,284.00 for Oracle system support services through contract expiration of April 30, 2026. This amount includes \$10,000.00 for each remaining contract year for additional services, if necessary.

RECOMMENDATION:

Information Technology recommends that JAA Award No. AC2021-02-10, for Oracle system support with Accenture International Ltd. (formerly known as Navisite *dba* Remote DBA Experts), be amended to: (i) increase the scope of services necessary to upgrade certain parts of the Oracle system; (ii) increase JAA’s Oracle licensing; (iii) increase funding by \$223,284.00, which includes \$10,000.00 for each remaining contract year for additional services, representing a new total potential not-to-exceed amount of \$900,484.00. JAA reserves the right to make similar purchases from other vendors when it is in its best interest to do so. Funds are budgeted within cost center 24001.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Steven Schultz, Director of Information Technology
Signature:	<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
Director of Information Technology

Signature and Date

PROCUREMENT REVIEW:

Marilyn V. Fryar
Contract Administrator

Signature and Date

PROCUREMENT REVIEW:

LeNedda Esquivel
Director of Procurement

Signature and Date

SUBMITTED FOR APPROVAL:

Ross Jones
Chief Financial Officer

Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

CONDITIONS OF APPROVAL, IF ANY (*if over \$1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes*):



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Noticed Agenda Item

(Exhibits available upon request)

Item 11: AC2024-10-11

SAN Storage

Vendor: Dell Marketing Corporation

(Cost: \$53,768.57 Funding: 24001.77410)

Sole Source Public Notice Posting October 18- November 7, 2024

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Subject/Awardee: SAN Storage / Dell Marketing Corporation	Cost: \$53,768.57
Solicitation No: Sole Source	Budgeted, Transferred, or Contingency: Budgeted
On-Going Maintenance Cost: N/A	Funding Source: 24001.77410

Attached / Supporting Documents

- Exhibit "A"** – Approved Award AC2020-19-12
- Exhibit "B"** – Dell Marketing Storage Quotes for JIA, Admin and CCTV, Sole Source Form and Public Posting Notice

BACKGROUND:

The Jacksonville Aviation Authority (JAA) previously approved JAA Award No. AC2020-19-12 to Dell Marketing Corporation for support and maintenance of computer storage systems. The five-year award will expire on October 31, 2024, and requires re-review and a new award to move forward with any additional services.

Information Technology standardized its corporate storage with Dell Marketing Corporation, for all needs, totaling approximately five Petabytes. To ensure continued operation and availability, it is prudent to ensure that this storage is under manufacturer support and maintenance. Dell is the manufacturer and the sole supplier of firmware for these devices. Pursuant to Section 3.09 of the Procurement Code, Procurement has reviewed and verified this request as a sole source.

Information Technology is evaluating a new solution for corporate storage and only desires to enter into a one-year agreement for services. Therefore, this request is to obtain approval in the amount of \$53,768.57 for Dell storage support services.

RECOMMENDATION:

Information Technology recommends JAA make a properly noticed sole source award, pursuant to Section 3.09 of the Procurement Code, to Dell Marketing Corporation, for continued support and maintenance of JAA's DELL computer storage systems, in a total potential not-to-exceed amount of \$53,768.57. Funds are budgeted within cost center 24001.

SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
Title:	Steven Schultz, Director of Information Technology
Signature:	<p>I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (<i>directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same</i>).</p>

ORIGINATED AND SUBMITTED FOR APPROVAL BY:

Steven Schultz
Director of Information Technology _____
Signature and Date

PROCUREMENT REVIEW:
Monica M. Frazier
Contract Administrator _____
Signature and Date

PROCUREMENT REVIEW:
LeNedda Esquivel
Director of Procurement _____
Signature and Date

SUBMITTED FOR APPROVAL:
Ross Jones
Chief Financial Officer _____
Signature and Date

AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)

Meeting Date: Monday, October 28, 2024

Recording Secretary

CEO APPROVAL:

Mark VanLoh
Chief Executive Officer

Signature and Date

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