# JACKSONVILLE AVIATION AUTHORITY
# AWARDS COMMITTEE MEETING AGENDA
November 16, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

**Noticed Agenda Item**

## (Exhibits available upon request)

## Item 1: AC2026-11-01

## Landscape Services at Cecil Airport and Spaceport
## Vendor: Brightview Landscape Services, Inc.
## (Cost: $150,000.00 Funding: 44202.77280)

AC2026-11-01

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | | | |
|---|---|---|---|
| **Subject/Awardee:** | Landscape Services at Cecil Airport and Spaceport / Brightview Landscape Services, Inc. | **Cost:** | $150,000.00 |
| **Solicitation No:** | Amendment | **Budgeted, Transferred, or Contingency:** | Budgeted |
| **On-Going Maintenance Cost:** | N/A | **Funding Source:** | 44202.77280 |

**Attached / Supporting Documents**

**Exhibit "A"** – JAA Approved Award No. AC2022-08-07
**Exhibit "B"** – Brightview Spend Summary

**BACKGROUND**:

In August of 2022, the Jacksonville Aviation Authority's (JAA) Awards Committee approved JAA Award No. AC2022-08-07 to Brightview Landscape Services, Inc., for Landscape Services at Cecil Airport and Spaceport.

In 2025, the last phase of the addition of Approach Road was completed on the east side of Cecil Airport and Spaceport. Brightview Landscape Services, Inc.'s contract was amended to include the additional landscape services for this road.

With the increased spend amount, the current approved spending authority for the above-referenced landscape services is approaching depletion. Therefore, this request is to obtain approval to increase the spending authority with Brightview Landscape Services, Inc. in the amount of $150,000.00 through the end of fiscal year 2027.

**RECOMMENDATION**:

**Cecil Airport and Spaceport recommends JAA Award No. AC2022-08-07, awarded to Brightview Landscape Services, Inc., for landscape services at Cecil Airport and Spaceport (the "Airport"), be amended to increase the: (i) award amount by an additional $150,000.00; and (ii) award scope to include landscape services associated with the newly constructed Approach Road on the east side of the Airport, resulting in a new total potential not-to-exceed amount of $752,304.00.**

JAA
Jacksonville Aviation Authority

**AC2026-11-01**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| **Verification of Funding** | | |
|---|---|---|
| **Title:** | Matt Bocchino, Director of Cecil Airport & Spaceport | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
| **Signature:** | | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Matt Bocchino
Director of Cecil Airport & Spaceport _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Samantha Smid
Procurement Administrator _____ Signature and Date

Kathleen Fisher
Director of Procurement _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno
Chief Operating Officer _____ Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: November 16, 2026 _____
Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer _____ Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
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**Noticed Agenda Item**

## (Exhibits available upon request)
## Item 2: AC2026-11-02

## Water Tank Repairs at Cecil Airport and Spaceport
## Vendor: Fire Sprinkler Services FL. , Inc.
## (Cost: $970,000.00 Funding: 44202.77430)

AC2026-11-02

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | | | |
|---|---|---|---|
| **Subject/Awardee:** | Water Tank Repairs at Cecil Airport and Spaceport / Fire Sprinkler Services FL, LLC | **Cost:** | $970,000.00 |
| **Solicitation No:** | Amendment | **Budgeted, Transferred, or Contingency:** | Budgeted |
| **On-Going Maintenance Cost:** | N/A | **Funding Source:** | 44202.77430 |

**Attached / Supporting Documents**

**Exhibit "A"** – JAA Approved Award No. AC2025-09-15
**Exhibit "B"** – Fire Sprinkler Services Quote No. 0024720 and Quote No. 0024711

**BACKGROUND**:

In January of 2023, the Jacksonville Aviation Authority's (JAA) Awards Committee approved JAA Award No. AC2025-09-15 to Fire Sprinkler Services FL, LLC, for water-based fire protection system testing, inspections, maintenance and repair services through June 30, 2030.

After a five-year inspection, it was determined that repairs are required for two bulk water tanks at Cecil Airport and Spaceport (the "Airport"). These repairs are for critical components of the Airport's fire protection system. In the event of a fire, the fire pumps draw water from the bulk tanks and distribute it to the sprinkler systems throughout much of the Airport's infrastructure. These repairs will help maintain this critical life-safety infrastructure.

Fire Sprinkler Services FL, LLC, provided quotes for both water storage tanks with an estimated total of $881,092.78. The Airport has budgeted $829,068.00 for FY27 repairs, and some task items may be completed in FY28. An additional 10% contingency is requested for unforeseen maintenance and repairs.

**RECOMMENDATION**:

**Cecil Airport and Spaceport recommends JAA Award No. AC2025-09-15, awarded to Fire Sprinkler Services FL, LLC, for water-based fire protection system testing, inspections, maintenance and repair services, be amended to increase the: (i) award amount by an additional $970,000.00, which includes a 10% unforeseen contingency; and (ii) award scope to include specifically diagnosed and recommended water tank repairs to critical life-safety infrastructure, resulting in a new total potential not-to-exceed amount of $1,470,000.00.**

JAA
Jacksonville Aviation Authority

**AC2026-11-02**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| Verification of Funding | | |
|---|---|---|
| **Title:** | Matt Bocchino, Director of Cecil Airport & Spaceport | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
| **Signature:** | | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Matt Bocchino
Director of Cecil Airport & Spaceport _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Samantha Smid
Procurement Administrator _____ Signature and Date

Kathleen Fisher
Director of Procurement _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno
Chief Operating Officer _____ Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: November 16, 2026 _____
Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer _____ Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
# AWARDS COMMITTEE MEETING AGENDA
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**Noticed Agenda Item**

## (Exhibits available upon request)
## Item 3: AC2026-11-03

## Three Shuttle Buses for Parking Operation
## Vendor: Model 1 Commercial Vehicles, Inc.
## (Cost: $450,000.00 Funding: J2027-20 Large Cap)

AC2027-11-03

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | | | |
|---|---|---|---|
| **Subject/Awardee:** | Three Shuttle Buses for Parking Operation / Model 1 Commercial Vehicles, Inc. | **Cost:** | $450,000.00 |
| **Solicitation No:** | Piggyback | **Budgeted, Transferred, or Contingency:** | Budgeted |
| **On-Going Maintenance Cost:** | $1,500.00/yr./bus | **Funding Source:** | J2027-20 Large Cap |

**Attached / Supporting Documents**

**Exhibit "A"** – Model 1 Commercial Vehicles Quote, Product Specs, and Vehicle Request Form
**Exhibit "B"** – Sourcewell Contract No. 081325 and Public Notice Posting

**BACKGROUND**:

The Jacksonville Aviation Authority (JAA) has 19 buses that currently operate at the following parking facilities of the Jacksonville International Airport: (i) Economy Lot 1; (ii) Economy Lot 2; (iii) Economy Lot 3 and (iv) Tenant Employee Parking Lot. JAA is responsible for the maintenance, repair, and fuel costs incurred in operating these buses, which are required 24 hours a day, seven days a week to transport passengers and employees to and from the terminal.

JAA is in the process of decommissioning and replacing three of its buses due to high maintenance cost and end of life cycle.

Procurement has researched this purchase and is of the opinion that, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of the Procurement Code, it is in JAA's best interest to purchase the requested three ADA 13-Passenger shuttle buses (with two wheelchair positions) at a cost of $368,940.00 by utilizing FDOT Contract No. 081325, which offers current and favorable pricing for the services contemplated herein, and was competitively awarded to Nations Bus Corp. JAA's Ground Transportation and Fleet Manager are in agreement with this request.

**RECOMMENDATION**:

**Engineering & Facilities and Business Development recommends JAA make a properly noticed award to Model 1 Commercial Vehicles, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of JAA's Procurement Code, utilizing Sourcewell Contract No. 081325 to purchase three ADA shuttle buses, for $368,940.00 plus $81,060.00 to wrap the buses and for any unforeseen contingency, representing a total potential not-to-exceed amount of $450,000.00.**

JAA
Jacksonville Aviation Authority

**AC2027-11-03**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| Verification of Funding | | |
|---|---|---|
| **Title:** | Ashley Shorter, Sr. Manager<br>Aviation Planning & Development | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
| **Signature:** | | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Anthony Rich
Fleet Manager _____ Signature and Date

**PROCUREMENT REVIEW:**

Meghan Miles
Procurement Administrator _____ Signature and Date

Kathleen Fisher
Director of Procurement _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno
Chief Operations Officer _____ Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: Monday, November 16, 2026 _____ Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer _____ Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
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**Noticed Agenda Item**

## (Exhibits available upon request)

## Item 4: AC2026-11-04

## Industrial Surface Coatings
## Vendor: Shark Coatings
## (Cost: N/A Funding: 45133)

AC2026-11-04

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | | | |
|---|---|---|---|
| **Subject/Awardee:** Industrial Surface Coatings / Shark Coatings | | **Cost:** | $325,000.00 |
| **Solicitation No:** Proprietary / Standardization | | **Budgeted, Transferred, or Contingency:** | Budgeted |
| **On-Going Maintenance Cost:** N/A | | **Funding Source:** | 45133 |

**Attached / Supporting Documents**

**Exhibit "A"** – Justification of Proprietary Purchase, Public Posting
**Exhibit "B"** – Estimate

**BACKGROUND**:

The Jacksonville Aviation Authority (JAA) has an ongoing need for durable surface coatings that preserve the appearance and functionality of airport facilities. Existing coatings on planter surfaces have failed within approximately one year, allowing water intrusion that has caused material deterioration and debris in passenger traffic areas.

After evaluating available options, JAA's Facilities & Engineering Department determined that Shark Coatings meets the airport's operational requirements. Shark Coatings utilizes proprietary materials, preparation methods, and installation standards that are unique to its coating system. These products and services are available exclusively through Shark Coatings, and no other contractor is authorized to provide or install the trademarked system. In addition, Shark Coatings provides a five-year manufacturer warranty against chipping and peeling, offering a significantly increased service life and reduced maintenance requirements.

**RECOMMENDATION**:

**Facilities & Engineering formally requests permission, pursuant to Sections 3.01(C) and 3.09 of JAA's Procurement Code, to establish a properly noticed, proprietary award to Shark Coatings for industrial surface coatings, in a total potential not-to-exceed amount of $325,000.00, and to establish a product / coating system standardization for a period of five years after the date of final approval, on the basis of creating: (i) uniformity of systems and/or equipment; and (ii) uniformity necessary for staff familiarity, education and expertise to ensure inventory and maintenance consistencies. JAA will retain discretion to cancel this standardization, as well as the discretion to renew and continue this standardization only after conducting market research to justify the same.**

JAA
Jacksonville Aviation Authority

**AC2026-11-04**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| Verification of Funding | | |
|---|---|---|
| **Title:** | N/A | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
| **Signature:** | | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Robert Speight
Director of Facilities — Signature and Date

**SUBMITTED FOR APPROVAL:**

Meghan Miles
Procurement Administrator — Signature and Date

Kathleen Fisher
Director of Procurement — Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno
Chief Operating Officer — Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: November 16, 2026

Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer — Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
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**Noticed Agenda Item**

## (Exhibits available upon request)

## Item 5: AC2026-11-05

## Airport Rescue Fire Fighting (ARFF) Truck Inspections, Repairs and Preventative Maintenance Services
## Vendor: Ten-8 Fire & Safety LLC
## (Cost: $20,000.00 Funding: 45116.77410)

AC2026-11-05

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | | | |
|---|---|---|---|
| **Subject/Awardee:** | Airport Rescue Fire Fighting (ARFF) Truck Inspections, Repairs and Preventative Maintenance Services / Ten-8 Fire & Safety | **Cost:** | $20,000.00 |
| **Solicitation No:** | Amendment | **Budgeted, Transferred, or Contingency:** | Budgeted |
| **On-Going Maintenance Cost:** | N/A | **Funding Source:** | 45116.77410 |

**Attached / Supporting Documents**

**Exhibit "A"** – Lake County Contract No. 21-0714G Extension Letter
**Exhibit "B"** – AC2025-04-08

**BACKGROUND**:

In April of 2025, the Jacksonville Aviation Authority's (JAA) Awards Committee approved JAA Award No. AC2025-04-08 to Ten-8 Fire & Safety, LLC, for Airport Rescue Fire Fighting (ARFF) truck inspections, repairs and preventative maintenance services utilizing competitively awarded Lake County Contract No. 21-0714G. The contract was for an initial one-year term, with annual renewal options, which had been extended through September 30, 2026, and were further extended to April 1, 2027.

To account for the additional six-month extension, there is an additional need of $20,000.00 to continue ARFF crash trucks annual inspections, preventative maintenance and repair schedules through contract expiration. Procurement has reviewed Contract No. 21-0714G and is of the opinion that it continues to offer favorable pricing for the services contemplated herein.

**RECOMMENDATION**:

**Engineering & Facilities recommends JAA Award No. AC2025-04-08, awarded to Ten-8 Fire & Safety, LLC, for Airport Rescue Fire Fighting (ARFF) truck inspections, repairs and preventative maintenance services, be amended to increase the spending authority by $20,000.00 to ensure the continuation of services through contract expiration of April 1, 2027, representing a new potential total not-to-exceed amount of $67,951.36.**

JAA
Jacksonville Aviation Authority

**AC2026-11-05**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| **Verification of Funding** | | |
|---|---|---|
| **Title:** | David Jones, Vice President of Engineering and Facilities | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
| **Signature:** | | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Rob Speight
Director of Facilities _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Meghan Miles
Procurement Administrator _____ Signature and Date

Kathleen Fisher
Director of Procurement _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno
Chief Operating Officer _____ Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: November 16, 2026 _____
Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer _____ Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
# AWARDS COMMITTEE MEETING AGENDA
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**Noticed Agenda Item**

## (Exhibits available upon request)

## Item 6: AC2026-11-06

## Fuel and Related Services
## Vendor: Gate Fuel Services, Inc.
## (Cost: $1,000,000.00 Funding: Balance Sheet/Fuel Inventory)

AC2026-11-06

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | |
|---|---|
| **Subject/Awardee:** Fuel and Related Services / Gate Fuel Services, Inc. | **Cost:** $1,000,000.00 |
| **Solicitation No:** Amendment | **Budgeted, Transferred, or Contingency:** Budgeted |
| **On-Going Maintenance Cost:** N/A | **Funding Source:** Balance Sheet Fuel Inventory |

**Attached / Supporting Documents**

**Exhibit "A"** – AC2022-09-02
**Exhibit "B"** – Spend Analysis

**BACKGROUND**:

In September of 2022, the Jacksonville Aviation Authority (JAA) approved JAA Award No. AC2022-09-02 for fuel and related services to Gate Fiel Services, Inc. The duration of the contract and award is through July 31, 2027.

As of November, 2026, the approved funding is not sufficient for operations through contract expiration in July, 2027. Over the term of this contract, fuel prices have been higher than average and unpredictable. As a result, more funding is needed to continue operations across JAA.

The spend analysis for Jacksonville International Airport in Exhibit B, shows the expenditures since 2024, which far outweigh the previous budgeted amount in the referenced award.

**RECOMMENDATION**:

**Engineering & Facilities recommends JAA Award No. AC2022-09-02, awarded to Gate Fuel Services, Inc., for fuel and related services, be amended to increase the award by an additional $1,000,000.00 due to unpredictably higher fuel prices, resulting in a new total potential not-to-exceed amount of $2,704,650.00.**

JAA
Jacksonville Aviation Authority

**AC2026-11-06**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| **Verification of Funding** | | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
|---|---|---|
| **Title:** | N/A | |
| **Signature:** | | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Robert Speight
Director of Facilities — Signature and Date

**SUBMITTED FOR APPROVAL:**

Meghan Miles
Procurement Administrator — Signature and Date

Kathleen Fisher
Director of Procurement — Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno
Chief Operating Officer — Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: November 16, 2026

Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer — Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
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**Noticed Agenda Item**

## (Exhibits available upon request)

## Item 7: AC2026-11-07

## Cecil Airport Taxiway A Rehabilitation
## Vendor: Superior Construction Company LLC
## (Cost: $24,449,188.85 Funding: Capital - JAA)

JAA
Jacksonville Aviation Authority

**AC2026-11-07**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | |
|---|---|
| **Subject/Awardee:** Cecil Airport Taxiway A Rehabilitation / Superior Construction Company, LLC | **Cost:** $24,449,188.85 |
| **Solicitation No:** C-893 | **Budgeted, Transferred, or Contingency:** Budgeted |
| **On-Going Maintenance Cost:** N/A | **Funding Source:** Capital (JAA) |

**Attached / Supporting Documents**

**Exhibit "A"** – Bid Tabulation, Solicitation Sheet, SBE Memo

## BACKGROUND:

Taxiway "A" at Cecil Airport is the parallel taxiway providing access to Cecil's 12,500-foot primary Runway 18L-36R. The taxiway was constructed in 1958 for significantly smaller and lighter aircraft than those using it today. Because the pavement was not designed for the loading it now receives, it has exhibited significant damage over the years, requiring ongoing maintenance. This project includes the demolition and reconstruction of approximately 6,600 LF of PCC pavement for Taxiways A, A4 and A5. It also includes the construction of a structural slab over an existing box culvert; new taxiway edge lights and signs; pavement marking; and limited drainage work.

Six responsive bids were received on September 17, 2026 (includes Bid Alternate):

| | |
|---|---|
| Superior Construction Company, LLC | $24,449,188.85 |
| C.W. Matthews Contracting, Inc. | $27,376,761.43 |
| Hubbard Construction Company | $28,952,145.70 |
| Prince | $30,399,857.00 |
| J.D. Hinson Company | $33,997,351.58 |
| JAX Utilities | $62,364,273.10 |

The low, responsive bid submitted by Superior Construction Company, LLC is approximately 17 percent lower than the Engineer's Estimate of $29,633843.00 (Base Bid plus Alternate) and 11 percent below the second low, responsive bidder. Superior's bid prices are very competitive, but reasonable for the work to be performed. A review of the various unit prices by the Consultant and JAA also indicates that they are appropriate for meeting the contract requirements.

## RECOMMENDATION:

**Engineering & Facilities recommends an award be made to Superior Construction Company, LLC, the lowest of six responsive and responsible bidders in the amount of $24,449,188.85.**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| Verification of Funding | | |
|---|---|---|
| **Title:** | Ashley Shorter, Sr. Manager Aviation Planning and Development | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
| **Signature:** | | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Derek Powder
Sr. Manager, Engineering & Construction _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Samantha Smid
Procurement Administrator _____ Signature and Date

Kathleen Fisher
Director of Procurement _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno
Chief Operating Officer _____ Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date:_____

_____
Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer _____ Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
# AWARDS COMMITTEE MEETING AGENDA
November 16, 2026

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 11:00 a.m. at the JAA Administration Building, 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at https://www.sam.gov/portal/public/SAM/.***

**Noticed Agenda Item**

## (Exhibits available upon request)

## Item 8: AC2026-11-08

## Miscellaneous Accessories, Hardware, Software, and Professional Services
## Vendor: CDW-G
## (Cost: $2,048,975.13 Funding: Various)

AC2026-11-08

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | |
|---|---|
| **Subject/Awardee:** Miscellaneous Accessories, Hardware, Software and Professional Services / CDW-G | **Cost:** $2,048,975.13 |
| **Solicitation No:** Piggyback | **Budgeted, Transferred, or Contingency:** Budgeted |
| **On-Going Maintenance Cost:** | **Funding Source:** Various |

**Attached / Supporting Documents**

**Exhibit "A"** – Omnia Mesa 2024056-01 Executive Summary, Amendment No. 1, and Pricing
**Exhibit "B"** – Sourcewell 121923-CDW Contract, Contract Extension, and Pricing

**BACKGROUND**:

The Jacksonville Aviation Authority's (JAA) has a need to purchase miscellaneous accessories, hardware, software, and professional services to ensure its information technology infrastructure is maintained. JAA has utilized CDW-G through various competitively awarded contracts to procure parts and services.

Pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed various competitively awarded contracts with favorable pricing, including but not limited to Omnia Mesa Contract No. 2024056-01 and Sourcewell Contract No. 121923-CDW. As such, Procurement is of the opinion that it is in JAA's best interest to purchase miscellaneous accessories, hardware, software, and professional services by piggybacking these contracts that were competitively awarded to CDW-G.

The term of the award for Omnia Mesa Contract No. 2024056-1 is through July 1, 2028, with the option to renew for three additional two-year periods for a final termination date of July 1, 2034. The term of the award for Sourcewell Contract No. 121923-CDW is through February 27, 2029, with the option to renew for two additional one-year periods for a final termination date of February 27, 2031.

**RECOMMENDATION**:

**Information Technology recommends JAA utilize Omnia Mesa Contract No. 2024056-01 and Sourcewell Contract No. 121923-CDW, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of the Procurement Code, to make an award to CDW-G for miscellaneous accessories, hardware, software, and professional services necessary for IT infrastructure maintenance, through February 27, 2031, for a total potential not-to-exceed amount of $2,048,975.13.**

JAA
Jacksonville Aviation Authority

**AC2026-11-08**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| **Verification of Funding** | | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
|---|---|---|
| **Title:** | Various | |
| **Signature:** | N/A | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Steven Schultz
Vice President of Information Technology _____ Signature and Date

**PROCUREMENT REVIEW:**

Kathleen Fisher
Director of Procurement _____ Signature and Date

Devin Reed
Chief Legal Officer _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Ross Jones
Chief Financial Officer _____ Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: November 16, 2026 _____
Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer _____ Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
# AWARDS COMMITTEE MEETING AGENDA
November 16, 2026

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**Noticed Agenda Item**

## (Exhibits available upon request)

## Item 9: AC2026-11-09

## Premier Computer Aided Dispatch Software Licenses and Maintenance
## Vendor: Motorola Solutions, Inc.
## (Cost: $95,000.00 Funding: 24001)

AC2026-11-09

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | | | |
|---|---|---|---|
| **Subject/Awardee:** | Premier One Computer Aided Dispatch Software Licenses & Maintenance / Motorola Solutions, Inc. | **Cost:** | $95,000.00 |
| **Solicitation No:** | Amendment | **Budgeted, Transferred, or Contingency:** | Budgeted |
| **On-Going Maintenance Cost:** | | **Funding Source:** | 24001 |

**Attached / Supporting Documents**

**Exhibit "A"** – Approved Award No. AC2024-07-10 and AC2025-10-10

**BACKGROUND**:

In July of 2024, the Jacksonville Aviation Authority's (JAA) Awards Committee approved JAA Award No. AC2024-07-10 to Motorola Solutions, Inc., for software support, maintenance and related services associated with the Premier One Computer Aided Dispatch (CAD) software utilized by JAA Police. This was a sole source award for the term through September 30, 2029. In October of 2025, the JAA Awards Committee approved AC2025-10-10 for an additional 45 CAD software licenses.

The current approved spending authority for services is approaching depletion. Therefore, this request is to obtain approval to increase the spending authority with Motorola Solutions, Inc., in the amount of $95,000.00 through the end of fiscal year 2029.

**RECOMMENDATION**:

**Information Technology recommends JAA Award No. AC2024-07-10, awarded to Motorola Solutions, Inc., for Premier One Computer Aided Dispatch software licenses and maintenance, be further amended to increase the award amount by an additional $95,000.00, which is necessary to continue services through the completion of the fiscal year 2029, resulting in a new total potential not-to-exceed amount of $241,785.00.**

JAA
Jacksonville Aviation Authority

**AC2026-11-09**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| **Verification of Funding** | | |
|---|---|---|
| **Title:** | Steven Schultz, Director of Information Technology | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
| **Signature:** | | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Steven Schultz
Vice President of Information Technology _____ Signature and Date

**PROCUREMENT REVIEW:**

Kathleen Fisher
Director of Procurement _____ Signature and Date

Devin Reed
Chief Legal Officer _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Ross Jones
Chief Financial Officer _____ Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: November 16, 2026 _____
Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer _____ Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
# AWARDS COMMITTEE MEETING AGENDA
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**Noticed Agenda Item**

## (Exhibits available upon request)

## Item 10: AC2026-11-10

## Purchase, Installation, and On-call Maintenance and Repair of Security Locks
## Vendor: Dedge's Lock & Key Shop, Inc.
## (Cost: $(2,000.00 Funding: Various)

AC2026-11-10

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | | | |
|---|---|---|---|
| **Subject/Awardee:** | Purchase, Installation, and On-Call Maintenance & Repair of Security Locks / Dedge's Lock & Key Shop, Inc. | **Cost:** | $92,000.00 |
| **Solicitation No:** | Amendment | **Budgeted, Transferred, or Contingency:** | Budgeted |
| **On-Going Maintenance Cost:** | | **Funding Source:** | Various |

**Attached / Supporting Documents**

**Exhibit "A"** – Approved Award No. AC2025-07-09

**BACKGROUND**:

In July of 2025, the Jacksonville Aviation Authority's (JAA) Awards Committee approved JAA Award No. AC2025-07-09 to Dedge's Lock & Key Shop, Inc., for the purchase, installation, on-call maintenance and repair of security locks and related services through August 24, 2028, with renewal options of up to two years.

The current approved spending authority for services is approaching depletion. Therefore, this request is to obtain approval to increase the spending authority with Dedge's Lock & Key Shop, Inc., in the amount of $92,000.00 through the end of fiscal year 2028.

**RECOMMENDATION**:

**Procurement recommends JAA Award No. AC2025-07-09, awarded to Dedge's Lock & Key Shop, Inc., for purchase, installation, and on-call maintenance and repair services of security locks, be amended to increase the award amount by an additional $92,000.00, which is necessary to continue services through the completion of the fiscal year 2028, resulting in a new total potential not-to-exceed amount of $167,000.00.**

JAA
Jacksonville Aviation Authority

**AC2026-11-10**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| **Verification of Funding** | | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
|---|---|---|
| **Title:** | Various | |
| **Signature:** | N/A | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Kathleen Fisher
Director of Procurement _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Kathleen Fisher
Director of Procurement _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Devin Reed
Chief Compliance Officer _____ Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: November 16, 2026 _____ Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer _____ Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*

# JACKSONVILLE AVIATION AUTHORITY
# AWARDS COMMITTEE MEETING AGENDA
November 16, 2026

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**Noticed Agenda Item**

## (Exhibits available upon request)

## Item 11: AC2026-11-11

## Government Consulting Services
## Vendor: Continental Strategy LLC
## (Cost: 783,000.00 Funding: 25001.77230)

AC2026-11-11

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| | |
|---|---|
| **Subject/Awardee:** Government Consulting Services / Continental Strategy, LLC | **Cost:** $783,000.00 |
| **Solicitation No:** Piggyback | **Budgeted, Transferred, or Contingency:** Transferred / Contingency |
| **On-Going Maintenance Cost:** | **Funding Source:** 25001.77230 |

**Attached / Supporting Documents**

**Exhibit "A"** – JAXPORT RFP No. 26-02
**Exhibit "B"** – Proposed JAA Contract with Continental Strategies, LLC

**BACKGROUND**:

The Jacksonville Aviation Authority's (JAA) has a need to secure government consulting services for representation in meetings and hearings before various executive and legislative bodies and in communications with individuals involved in executive and/or legislative processes.

Pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of JAA's Procurement Code, Procurement has reviewed various competitively awarded contracts, including but not limited to JAXPORT RFP No. 26-02 Contract for local and state government relations consulting services. As such, Procurement is of the opinion that it is in JAA's best interest to secure government consulting services by piggybacking this contract that was competitively awarded to Continental Strategy, LLC.

**RECOMMENDATION**:

**Governmental Affairs recommends JAA utilize JAXPORT RFP No. 26-02 Contract for Consultant for local and state government relations consulting services, pursuant to Sections 2.05(A)(1)(c) and/or 3.08 of the Procurement Code, to make an award to Continental Strategy, LLC, for government consulting services, through September 30, 2029, with renewal options of up to two years, for a total potential not-to-exceed amount of $783,000.00.**

JAA
Jacksonville Aviation Authority

**AC2026-11-11**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

| **Verification of Funding** | | |
|---|---|---|
| **Title:** | Jason Knox, VP of Governmental Affairs | I have verified that there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission *(directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same).* |
| **Signature:** | | |

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

Jason Knox
Vice President of Governmental Affairs _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Kathleen Fisher
Director of Procurement _____ Signature and Date

Devin Reed
Chief Compliance Officer _____ Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno
Chief Operating Officer _____ Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: _____ Ayes; _____ Nays)**

Meeting Date: November 16, 2026 _____
Recording Secretary

**CEO APPROVAL:**

Mark VanLoh
Chief Executive Officer _____ Signature and Date

**CONDITIONS OF APPROVAL, IF ANY** *(if over $1,000,000.00, Board approval or ratification must be made pursuant to Sec 332.0075(3)(b), Florida Statutes):*