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# EXEMPT

## From Public Disclosure

For more information, please contact the Jacksonville Aviation Authority's Records Custodian – email: [public.records@flyjacksonville.com](mailto:public.records@flyjacksonville.com)

**C O N T R A C T  
BETWEEN  
JACKSONVILLE AVIATION AUTHORITY  
AND  
ALCALDE & FAY**

**THIS CONTRACT**, is executed this 5<sup>th</sup> day of October, 2021, by and between JACKSONVILLE AVIATION AUTHORITY, (JAA or AUTHORITY), and ALCALDE & FAY (HEREINAFTER CALLED THE “CONTRACTOR”) with its principal office located at 2111 Wilson Boulevard, 8<sup>th</sup> Floor, Arlington, VA 22201.

**WITNESSETH**

That for the mutual promises and covenants herein contained, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

1. JAA issued a Request for Proposal (RFP) No. 21-28-25001 in order to procure a firm licensed, qualified and interested in providing Federal Government Relations Consultant Services.
2. Contractor submitted its bid to JAA representing that it is capable of providing the necessary services as required by the RFP.
3. In reliance upon Contractor’s representations, JAA selected Contractor as the most qualified to provide the requested service.
4. JAA hereby engages Contractor to perform the services as set forth in the Scope of Services.

The services shall be done strictly in accordance with this Contract, the RFP, and all addendums to the RFP (incorporated by reference) and Company’s proposal (incorporated by reference), (collectively, the “Contract Documents”), and, with respect to non-discriminatory laws, statutes and authorities, the Parties incorporate the attached **Appendix “A.”** All of the documents referenced herein are hereby specifically made a part hereof to the same extent as if fully set forth herein.

**IN WITNESS WHEREOF**, the parties hereto have duly executed this Contract, in duplicate, the day and year first above written.

Attest:

JACKSONVILLE AVIATION AUTHORITY

Signed by: Marilyn V. Fryar  
Signed at: 2021-10-07 21:04:48 +00:00  
Reason: Witnessing Marilyn V. Fryar

*Marilyn V. Fryar* 

Name  
Procurement Administrator

Signed by: Anthony Cugno  
Signed at: 2021-10-07 19:05:37 +00:00  
Reason: Witnessing Anthony Cugno

*Anthony Cugno* 

Mark VanLoh, CEO, or  
His Designee

(Designee's Name and Title, if applicable)

Attest:

ALCALDE & FAY

*Yasmin Albazzaz*

Signature

Yasmin Albazzaz

Print Name

Partner

Title

*Lois Moore*

Signature

Lois Moore

Print Name

Partner

Title

Approved as to form for the  
Use of the Jacksonville Aviation Authority.

Signed by: Devin Reed  
Signed at: 2021-10-07 15:37:46 +00:00  
Reason: Witnessing Devin Reed

*Devin Reed* 

Devin Reed, Chief Legal Officer